

# UCI 16 FTA € [1,819.8] million Spanish RMBS Investor Presentation October 2006



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1. UCI 16 Tranches



UCI 16 Tranches

UCI 16 Tranches (Preliminary Terms and Conditions)

#### UCI 16 FTA

€ 1,819.8 million Spanish prime RMBS issuance

Subject to authorisation by the CNMV. All numbers are subject to final approval from the Rating Agencies

UCI 16 is the 15<sup>th</sup> public RMBS of Unión de Créditos Inmobiliarios ("UCI")

Tranche	Amount (EUR m)	% of Assets	Fitch / S&P Ratings	Amortisation mechanism	Average life (years) <sup>(1)</sup>	Credit Enhancement	Expected Principal Window <sup>(1)</sup>
Class A1	[430.0]	23.90%	AAA / AAA	Pass-through	[0.70]	[7.90%]	[Mar. 2007 – Dec. 2007]
Class A2	[1,247.6]	69.30%	AAA / AAA	Pass-through (once A1 fully amortised)	[4.71]	[7.90%]	[Dec. 2007 – Jun. 2016]
Class B	[72]	4.00%	A / A-	Pass-through	[6.29]	[3.90%]	[Sep. 2009 – Jun. 2016]
Class C	[41.4]	2.30%	BBB / BBB	Pass-through	[6.29]	[1.60%]	[Sep. 2009 – Jun. 2016]
Class D	[9.0]	0.50%	BB+ / BB	Pass-through	[6.29]	[1.10%]	[Sep. 2009 – Jun. 2016]
Total Class A to D	[1,800]	100%					
Class E <sup>(3)</sup>	[19.8]	1.10%	CCC / CCC-	Pass-through	[6.53]	[n.a. <sup>(2)</sup> ]	[Sep. 2009 – Jun. 2016]

(1) Average life and expected principal window calculated assuming [20%] CPR and 10% clean-up call

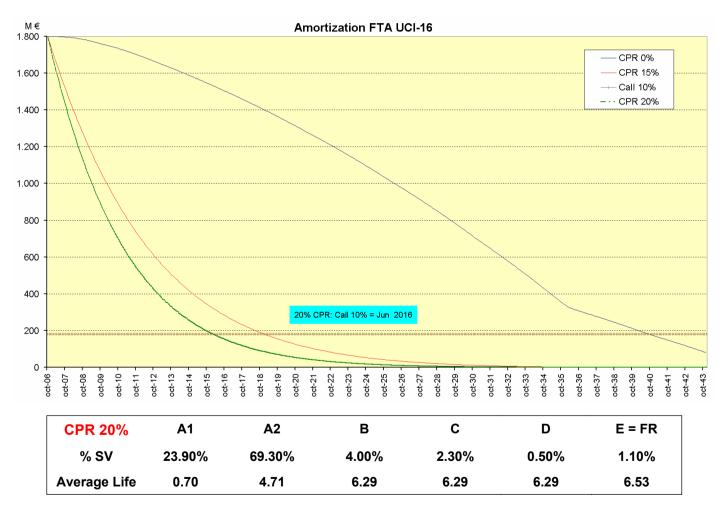
(2) WA gross margin of securitised assets of approx. [1.51] %

(3) Pre-placed



UCI 16 Tranches

# Average Lives of UCI 16 Bonds Using a 20% CPR



**Total CEs** 

7.90%



# UCI as at 30 June 2006

- UCI is a top ranking Spanish specialised mortgage lender
- More than 15 years experience in originating mortgage loans
- Shareholders:
  - 50% SCH Group
  - 50% BNP Paribas Group
- NEW LOANS ORIGINATED (\*): €2.013 M (+11.5%)MANAGED LOANS (\*): €9,292 M (+31.5%)■ LOANS IN BALANCE SHEET(\*): €4.063 M (+14.5%)LOANS IN RMBS TRANSACTIONS: 4 FTHs + 7 FTAs: €5,229 M (+48.5%)N° OF LOANS MANAGED: 120,000 Nº BRANCHES IN SPAIN: 59
- N° BRANCHES IN PORTUGAL: 8
- N° BRANCHES IN GREECE: 2

	PRE-TAX PROFIT (**):	€43.5 M (+55%)
	CONSOLIDATED	€23.9 M (+70%)
	NET PROFIT (**):	
	ROE (Core Spanish Business):	38%
	Efficiency (Core Spanish Business)	26%
	TOTAL EQUITY:	€304 M
	B.Spain Solvency Ratio:	9.85%
	BIS Ratio:	11.75%
	TOTAL NPLs in Spain (1):	1.11%
	(including ABS/MBS)	
	"90 D ARREARS" <sup>(2)</sup> :	0.50%
	(only ABS/MBS)	
(1):	NPLs: Loans with 6 arrears or more	
(2):	Principal + Interest with more than 90 da	ys in arrears

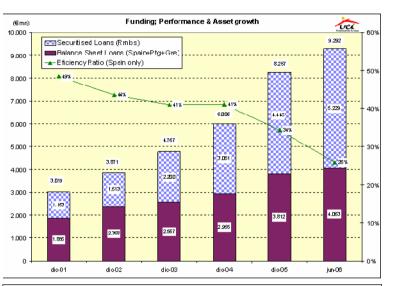
(\*) data consolidated in €M including Portugal and Greece branches

(\*\*) Spain+Portugal+Greece+Comprarcasa (Esp+Ptg) under IFRS rules



## UCI Securitisation Experience (1)

- Sustained organic growth over the last 5 years with an average annual growth over 30%
- Efficiency ratio has improved continuously indicating constant improvement in operational efficiency
- One of the most recognised brand name within its distribution channel
- UCI is one of the financial institution having securitised the earliest on the Continent
- A frequent issuer and very active player with high commitment to investors and to issuing RMBS
- More than 55% of assets funded through RMBS issuance







# UCI Securitisation Experience (2)

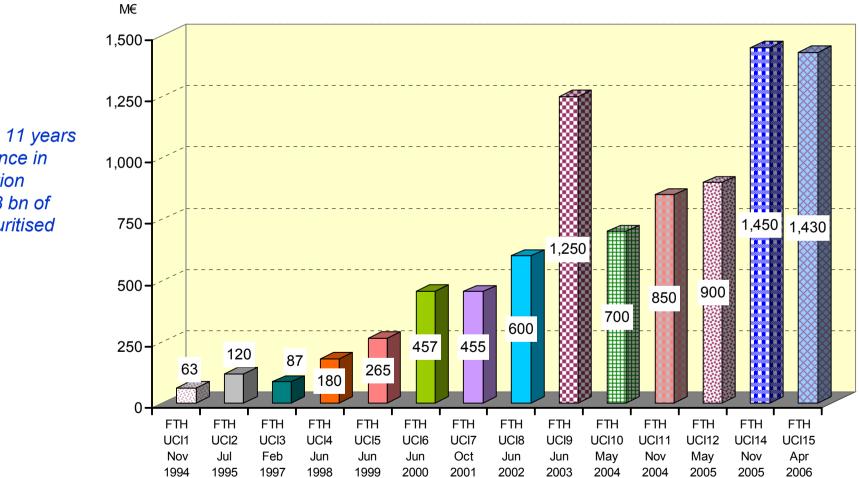
14 RMBS transactions since 1994

- Over € 8.8 bn of loans securitised
- Securitised loans represent more than 55% of the current amount of loans managed by UCI in Spain

FTH UCI-4 jun-98	I'S RMBS TRANSACTIONS (Ju FTH UCL5	FTA UCI-6
		FIA UCI-0
	jun-99	jun-00
30,000 M Ptas.	265	457
29,350 M Ptas.	253	436.4
650 M Ptas.	12	20.6
	60.64	122.17
		Moody's Aaa/A2
		Euribor3M + 0.295%
		Euribor3M + 0.775%
		BSCH Titulización
		BSCH/BNP Paribas
	DOCI M anbas	BOOM/BINE Failbas
	ETA LICE8	FTA UCI-9
		jun-03
		1.250
		1.250
		42.5 / 9.4
		42.579.4 510.57
		Moody's+S&P's Aaa - AAA/A2 -"AA"/Baa2/"A" (4)
		Euribor3M + 0.265%
		Euribor3M + 0.265%
		SCH Titulización
		SCH/BNP Paribas
	13	<sup>(4):</sup> S&P's upgrade AA-/A- at AA/A en jun-06
		FTH UCI-12
		may-05
		900
		867.20
		9.0 M / 23.8
		672.20
······································		S&P's AAA/A/BBB
		Euribor3M + 0.15%
		Euribor3M + 0.33% / 0.75%
Santander de Titulización	Santander de Titulización	Santander de Titulización
SCH/BNP Paribas	SCH/BNP Paribas	SCH/BNP Paribas
<sup>ia:</sup> S&P's upgrade A- at A en jun-06		
FTA UCI-14		FTA UCI-15
nov-05		abr-06
1,450		1,430
1,377.50		1,340.6
34.1 / 38.4		32.9 / 56.5
		1,362.89
1,233.17		1,302.03
1,233.17 Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB		Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB
Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB		
Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB Euribor3M + 0.15%		Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB Euribor3M + 0.14%
Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB		Fitch+S&P's AAA AAA/A+ A-/BBB+ BBB
	5 172 M Ptas. S&P's AAA/"AA+" (1) Libor3M + 0.16% Libor3M + 0.575% BS Titulización BS/Paribas <sup>(*)</sup> S&P's upgrade A at AA+ en oct-04 FTA UCI-7 nov-01 455 438.6 16.4 144.36 Moody's+S&P's Aaa-AAA/A2-"AA"(2) Euribor3M + 0.25% Euribor3M + 0.70% SCH Titulización SCH/BNP Paribas <sup>(*)</sup> S&P's upgrade A at AA en oct-04 FTH UCI-10 may-04 700 679 21 378.38 S&P's AAA/A (5) Euribor3M + 0.16% Euribor3M + 0.16% Euribor3M + 0.50% Santander de Titulización SCH/BNP Paribas <sup>(*)</sup> S&P's upgrade A- at A en jun-06 FTA UCI-14 nov-05 1,450	5 172 M Ptas.         60.64           S&P's AAA/"AA+" (1)         Moody's Aaa/A2           Libor3M + 0.16%         Euribor3M + 0.23%           Libor3M + 0.575%         Euribor3M + 0.23%           BS Truitzación         BSCH/Paribas           BS Truitzación         BSCH/Paribas           ** S8P's upgrade A at AA+ en oct-04         FTA UCI-7           FTA UCI-7         FTA UCI-8           nov-01         jun-02           455         600           438.6         580.2           16.4         19.8           144.36         188.92           Moody's+S&P's Aaa-AAA/A2-"AA-"(2)         Moody's+S&P's Aaa-AAA/A2-"AA-"(3)           Euribor3M + 0.25%         Euribor3M + 0.22%           Euribor3M + 0.70%         Euribor3M + 0.22%           Euribor3M + 0.70%         Euribor3M + 0.22%           Euribor3M + 0.70%         Euribor3M + 0.20%           SCH Titulización         SCH Titulización           SCH Titulización         SCH Titulización           SCH Titulización         SCH Titulización           SCH Titulización         SCH Titulización           SCH/BNP Paribas         SCH/BNP Paribas           ©*S8P's upgrade A at AA en oct-04         ©*S8P's upgrade A at AA en oct-04 <td< td=""></td<>



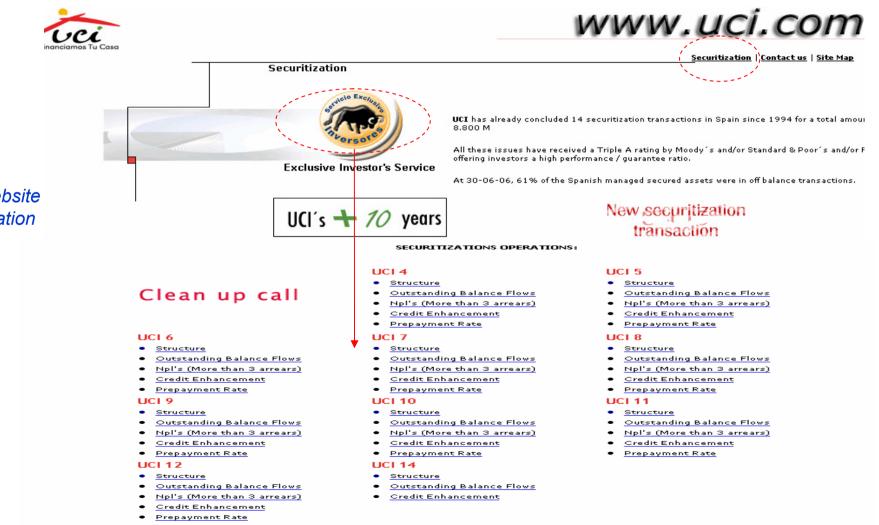
# UCI Securitisation Experience (3)



- More than 11 years of experience in securitisation
- Over € 8.8 bn of loans securitised



# Useful Link



#### www.uci.com a complete website with all information related to UCI

securitisation transactions



# Underwriting Process (1/4)

The process of building up files associated with loan underwriting is based on 2 general management principles:

- No interference between commercial area and data collection processing of all documentation behind files
- Control and continuous supervision of all workflow process by UCI's Risk Management team

3	layes of the workhow	w process
Data Collection Channels	Loan Production Identification	Data Base Consulted
<ul> <li>MAINLY THROUGH REAL ESTATE AGENTS</li> <li>INTERNET</li> <li>CUSTOMERS</li> <li>NOTARIES</li> <li>PROPERTY DEVELOPER</li> </ul>	In order to get consistent and standardised data collection, all loans are codified by a specialised team reporting to and supervised by the Codification Control Department integrated in the Risk Department.	Negative Files <ul> <li>ASNEF</li> <li>RAI</li> <li>INFORMA</li> <li>UCI's database</li> </ul> Positive Files
Formalities and documentation required are all the same regardless of the channel they come from All production coming through	On-line Audits are regularly made by the Risk Analysis Team The Politics & methods	<ul> <li>CIRBE (Bank of Spain)</li> <li>Other Files</li> <li>INFORMA</li> <li>MOSAIC</li> </ul>
real estate agents are gathered through UCI's nationwide branch network	Department will also carry out regular Audits of this process.	An internal NPLs file by type of intermediary loan producer (real estate, etc) is checked out on a

Stages of the workflow process

# DECISION PROCESS

Quality consistency



# Underwriting Process (2/4)

#### **DECISION PROCESS**

Support tools for the process:

- · Scoring: allows to estimate the probability of default
- · Simulation of the expected loss: allows to measure the final theoretical loss
- Expert system: a set of rules allowing to:
  - Stop the origination process on UCI's IT systems if inconsistencies are detected
  - Identify the required level decision
  - Determine required level of controls depending on users profile
  - Support dynamically the current policies in force
  - Pass on recommendations regarding UCI policies
- Qualitative system: matrix cross-checking score level, residual income, DTI and personal contribution

• Decision Card: summarising all the previous elements together with all the codified information of the operation linked to the clients risk profile, property and type of structured loan operation, which will allow a quick decision to be made

From all this information, the decision is made in a centralised way in UCI's HQ, in the National Authorisation Centre ("N.A.C"), although some branch managers benefit from certain delegations, subject to the loan structure, amount, %LTV, %DTI,...

#### **DECISION IN THE N.A.C**

- Risk Analysts will decide on loan applications subject to their level of authorisation
- If the required level exceed their authorisation, the decisions will be submitted to different Committees depending on the intrinsic risk
- All decisions are communicated on-line and to sales people in charge of the clients by e-mail and on their blackberries



#### **DECISION IN BRANCHES**

- Delegation levels are linked to the following parameters: loan amount, scoring, cost of risk, type of loan and Mosaic classification
- Loans approved by branches are systematically submitted to an on-line audit by the Policy and Methods Team, part of the Risk Department

Decisions are subject to 3 mandatory criteria: appraisal, absence of previous liens on the property and profitability



# Underwriting Process (3/4)

#### HOME REGISTER INQUIRIES

- Automatically performed by UCI's IT mainframe system
- Outsourced to a network of external law firms in charge of such inquiries
- Each law firm employed has civil responsibility insurance and bank guarantees to cover their responsibility towards UCI
- UCI has a department in charge of monitoring and controlling such network of law firms
- The majority of the information received is controlled automatically unless it requires a new decision to be made. Among such controls are:
  - existence of previous liens with legal risk
  - seizure of property
  - on-going transfer proceedings (eg from auctions)

#### MORTGAGE RATES

In order to offer financial conditions in line with the expected risk, UCI uses a system of interest rate margins that will take into consideration:

- I risk of the relevant loan (scoring / expected loss)
- accounting rules (generic provisions, RWA ...)
- commissions
- financial margin
- can it be included in a RMBS transaction?others

It also Interfaces with the remuneration system of the sales teams in order to constantly improve it

#### APPRAISALS

- The process is completely integrated in UCI's mainframe IT system
- The majority of the information received is controlled automatically unless it requires a new decision to be made. Among such controls are:
  - minimal amount
  - relocation
  - service charges
  - adequacy to the demand
  - existence of tenants
  - Ineed of refurbishment
  - habitability
  - existence of reservations

 Since its creation, UCI has worked with a unique appraiser: VALTECNIC. It allows UCI:

- Ito have a homogeneous data base information
- to have a high level of exigency as for quality of service
- It to avoid to put in commercial competition different appraisers as most banks do
- to avoid arrangements between appraisers and branches
- UCI has a department in charge of monitoring and controlling the activity of its appraiser





# Underwriting Process (4/4)

### SUPPORT FEATURES

In order to support the viability of the relevant loan, the following credit support features may be put in place:

**GUARANTEES.** Optional. Cover the risk of non-payment and income instability

**ADDITIONAL GUARANTEES.** Optional. Covers the risk of disappearance of obligors

**LIFE INSURANCE.** Optional. More than 90% clients subscribe for life insurance

HOME INSURANCE. Compulsory

#### UNEMPLOYMENT AND TEMPORARY DISABILITY INSURANCE. Optional.

Covers the risks of unemployment and temporary disability of our clients

MORTGAGE INSURANCE. Compulsory subject to the eligibility criteria of the MIG

insurer. Covers the risk of final loss



- The corresponding binding offer is delivered to the client
- A bank account is opened with SCH for the management of the loan(s)
- UCI's lawyer signs the loan documentation before notary
- Funds are paid
- A folder explaining the management process of the loan is given to the client
- Previous liens in the Home Register are cancelled
- UCI's lawyer will pay the relevant taxes
- The relevant legal documentation is sent to the Home Register in order to register the mortgage on the property in favour of UCI
- The contractual documentation is scanned and sent to an external archive

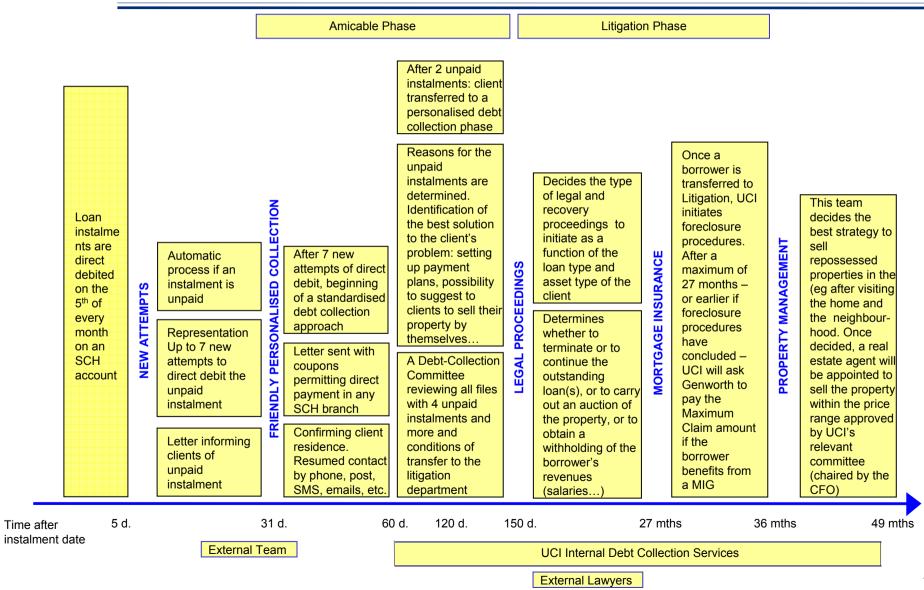


# Recovery Process (1/2)

- Loan instalments are directly debited from an SCH account for almost all borrowers (more than 90%) on the 5th of every month
- The monitoring of paid and unpaid instalments is completely automated and is automatically updated on a daily basis in UCI's servicing systems
- The servicing software is common to after-sales, debt collection and litigation departments which share a common reporting line
- Such software provides a global view of the borrower's status instead of adopting a loan-by-loan approach. It records all
  communications between the above departments and the borrower
- SCH informs UCI of unpaid instalments within a maximum of 5 days. UCI's debt collection process provides for the
  possibility to make up to 7 direct debit requests in the 30 days following an unpaid instalment
- The first unpaid instalment generates a completely automated process without human intervention: letter immediately sent to the borrower and up to 7 new attempts to debit the current instalment in the following month
- If the instalment remains unpaid after the 7th direct debit attempt, the loan is considered "delinquent" and is referred to an external service provider in charge of applying initial standardised collection techniques
- If the borrower reaches 2 unpaid instalments, an internal UCI team in charge of applying personalised collection techniques takes over the client's management. They for example determine the reasons for the unpaid instalments and will progressively increase pressure on the client if the situation does not improve
- A Debt-Collection Committee composed of the Customers Director, Litigation Manager and Debt-Collection Manager and will decide if the dossier has to be passed over to Litigations or more actions can be done in that month to avoid it. This committee will supervise clients with 4 or more arrears
- Once a borrower is transferred to Litigation, UCI initiates foreclosure procedures. After a maximum of 27 months or earlier if foreclosure procedures have concluded – UCI will ask Genworth to pay the Maximum Claim amount if the borrower benefits from a MIG
- All properties repossessed by UCI will be managed by an Internal Real Estate Department which will determine the best strategy to sell the property. Such sales are largely carried out through a network of real estate intermediaries

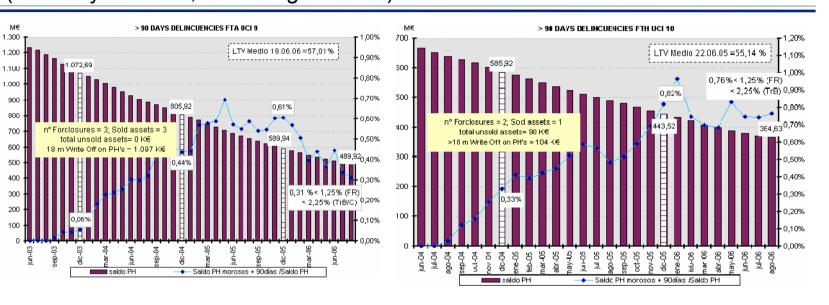


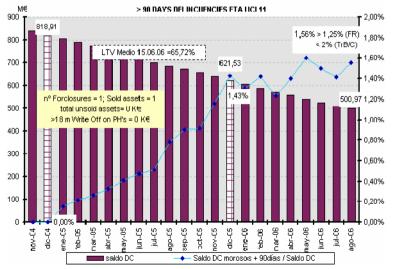
### Recovery Process (2/2)

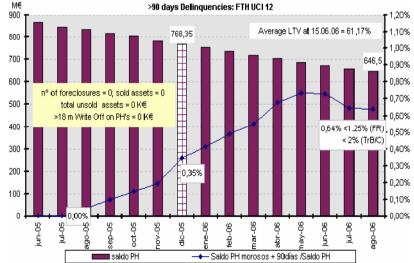




### > 90 days NPLs on recent transactions (+ 90 days arrears, as of August 2006)

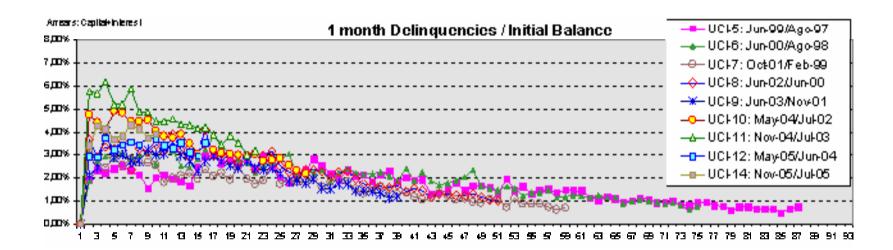


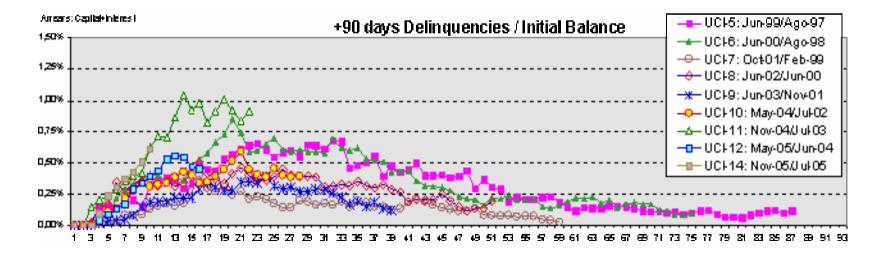






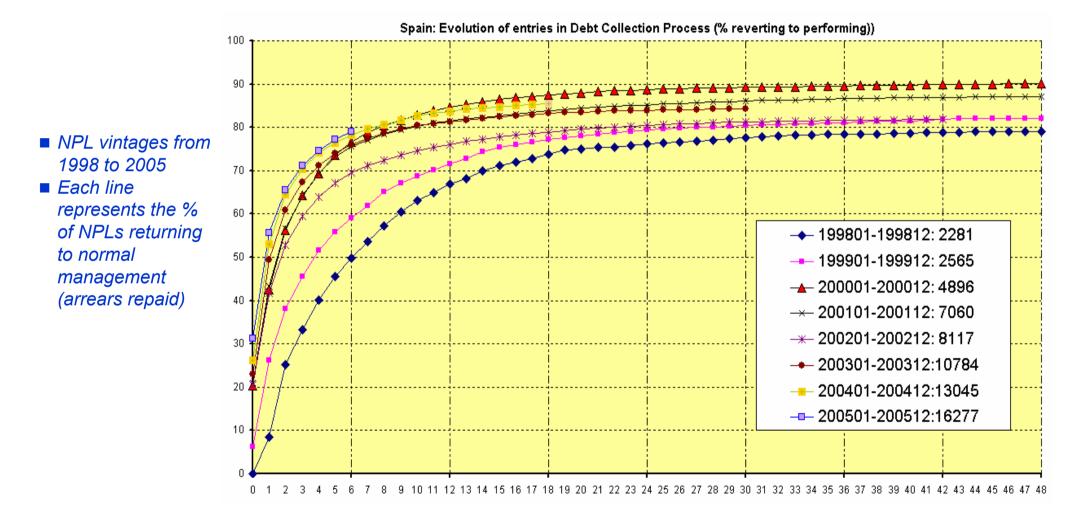
# % Arrears in UCI 5 to 14 (as of August 2006)





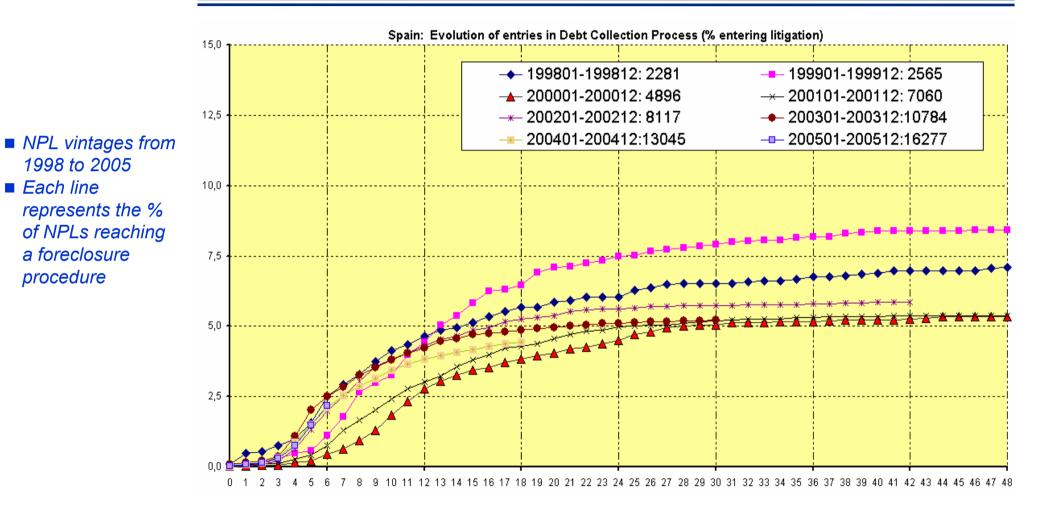


# Defaulted Loans returning to "Normality"





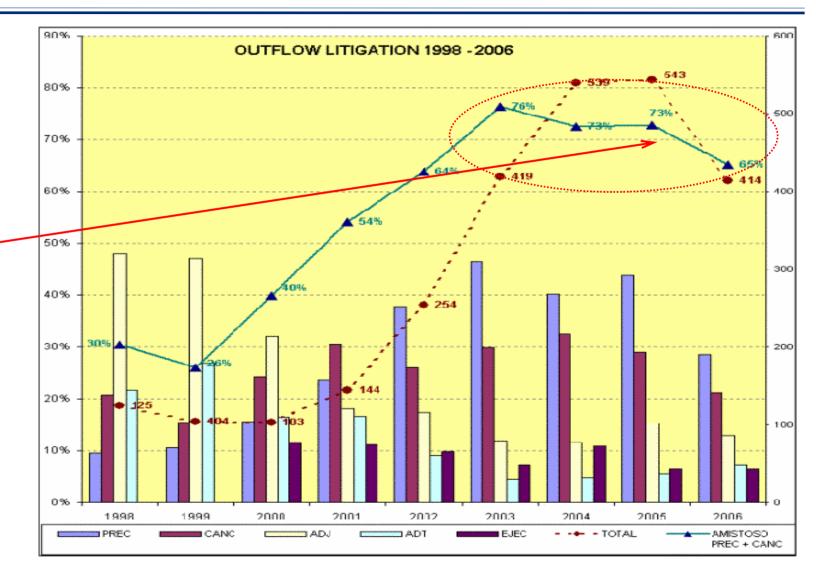
# Defaulted Loans reaching "Auction-Foreclosure"





# Defaulted Loans reaching "Amicable solutions"

Approx 70% litigation outcomes are reached without having to resort to foreclosure or repossession (3<sup>rd</sup> party auction buyer (ADT), debt cancellation (CANC) or return to normality after paying back all arrears (PREC))





## Assets Backing the Structure

The Credit Rights (**CR**s) which are going to be securitised in this transaction consist of:

- Mortgage Participations (PHs) on 1<sup>st</sup> lien Residential Mortgage Loans with LTV under 80% (called ML<sub>1</sub>)
- Mortgage Transfer Certificates (Certificados de Transmisión de Hipoteca "CTHs") on 1<sup>st</sup> lien Residential Mortgage Loans with LTV above 80% without exceeding 100% (called ML<sub>2</sub>)
- Mortgage Transfer Certificates (Certificados de Transmisión de Hipoteca "CTH's") on 2<sup>nd</sup> lien Residential Mortgage Loans topping up ML<sub>1</sub> loans to finance homes with LTV up to 97% or 100% since September 2005 with a Mortgage Insurance Guarantee ("MIG"), or up to 100% without MIG (called ML<sub>3</sub>) in some cases
- Personal Loan (called PL) additional to ML<sub>1</sub>s to finance homes up to 97% LTV or up to 100% since September 2005 with MIG, or up to 100% without MIG in some cases

- All Personal Loans (PL) and 2<sup>nd</sup> lien Residential Mortgage Loans (ML<sub>3</sub>) are additional to ML<sub>1</sub>s and top up the financing for the acquisition of properties when the borrower requires a loan with an LTV above 80 %. In such case, a personal loan or 2<sup>nd</sup> lien mortgage loan finances the LTV above 80%. The choice between both loan type depends on commercial and profitability objectives

- All Personal Loans or 2<sup>nd</sup> lien Mortgage Loans to be securitised in UCI 16 are linked to a 1<sup>st</sup> lien Mortgage Loan also securitised in the transaction (ML<sub>1</sub>). 78% are guaranteed by a Mortgage Insurance "MIG" granted by Genworth Financial Mortgage Insurance Ltd. (part of Genworth Financial Inc, rated AA/AA/Aa2) – covering from 78% LTV up to the initial financed amount (maximum 97% LTV – or 100% since September 2005)



# Mortgage Insurance Guarantee (MIG) (1/2)

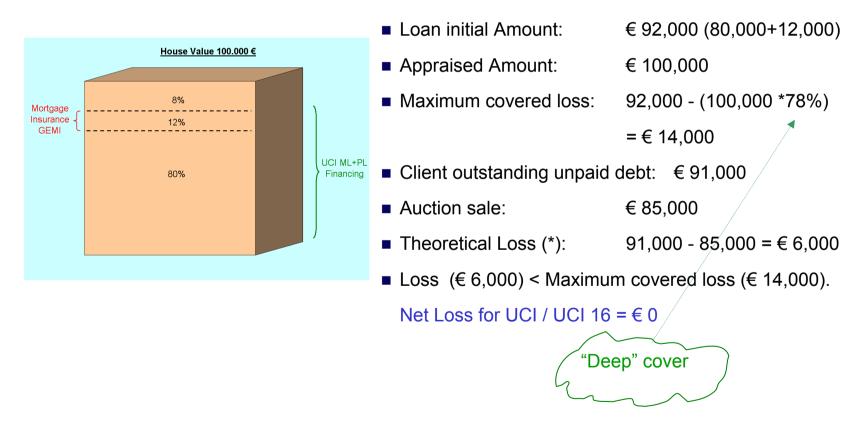
- Mortgage insurance makes low down-payment loans possible, helping to protect lenders and investors against losses if the "ML<sub>1</sub>+PL" or "ML<sub>1</sub>+ML<sub>3</sub>" is not repaid. Generally required on loans with down payments of less than 20%, this coverage opens the door to homeownership for UCI's clients without asking for the frequently recommended third party guarantee
- Cover: The objective of this insurance is to cover the loss following a foreclosure. The maximum amount of cover (for financed amount with LTV between 80% LTV and 97% or 100% since September 2005) will be the difference between:
  - the initial amount of the loan and
  - <u>78%</u> LTV (deep cover)
- **Covered Loss:** the difference (subject to the maximum cover amount) between:
  - the auction sale amount and
  - the client unpaid debt amount (capital + interest up to a maximum of 48 months)
- **Premium**: paid up front by the borrower to Genworth Financial Mortgage Insurance
- Claim: paid by Genworth Financial Mortgage Insurance to UCI/UCI 16 at month 27 in arrears (maximum amount) or once the whole foreclosure procedure has ended if prior (house sold or 1/3<sup>rd</sup> party auction)

We Finance Your Home

UCI 16 Assets

# Mortgage Insurance Guarantee (MIG) (2/2)

# **EXAMPLE OF LOSS CALCULATION**

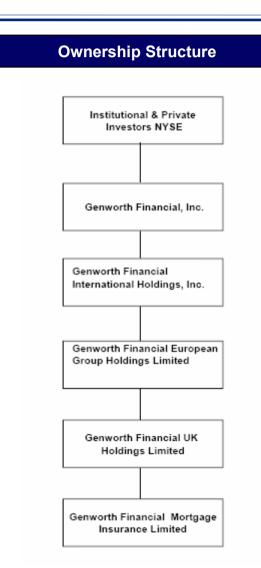


(\*) in practice, the claim received by UCI does not cover eventual administrative fees in relation to the foreclosure, such as lawyer fees, real estate agent commission to sell the foreclosed property, new appraisal, etc...nor default interest



# **Genworth Financial**

- Genworth Financial Insurance Limited is an English company founded in 1991 whose owner is Genworth Financial Inc., an underwriter holding company in the United States
- Genworth Financial Inc.:
  - provides life and similar insurance, retirement and investment services, mortgage credit insurance for the needs of more than 15 M customers
  - operates in 12 European countries
  - Is rated AA/AA by Fitch and S&P
- Outstanding economic data of Genworth Financial Mortgage Insurance Limited:
  - Capital insured during 2005: EUR 11.145 bn
  - Premiums during 2005: EUR 65.03 min
  - Profit before tax during 2005: EUR 8.64 M





# Mortgage Loans and Personal Loans

#### The Mortgages Loans (MLs)

**ML**<sub>182s</sub> were issued to Spanish residents regulated in accordance with the "FTH Royal decree Law 19/1992", or the "CTH Financial Law Nov-2002", for the purpose of financing the acquisition, construction, or rehabilitation of residences located in Spain with a 1<sup>st</sup> ranking Mortgage Guarantee or 2<sup>nd</sup> lien for ML<sub>3</sub>. All loans are considered financially and legally homogeneous

The Mortgage portfolio  $ML_{182}$  can be divided in 2 subgroups:

- ML<sub>v</sub> = 99%: Mortgage Loans with floating interest rates
- ML<sub>F</sub> = 1%: Mortgage Loans with fixed interest rates for the first three years then floating from 2009 until maturity

#### The Top-up Loans, Personal Loans (PLs) and 2<sup>nd</sup> Lien Mortgage Loans (ML<sub>3</sub>)

**PLs & ML**<sub>3</sub> were issued to Spanish residents and are always linked to and topping up an ML<sub>1</sub>, in order to finance the home acquisition amount from 80% and up to 100% LTV (if needed). 78% of such loans benefit from a MIG covering from 78% LTV up to a maximum 97%, or 100% since September 2005. All loans are considered financially and legally homogeneous. In the case of ML<sub>3</sub> the first lien is always in favour of UCI

The Top-up Loans can be divided in 2 subgroups:

- ML<sub>3V</sub> + PL<sub>V</sub> = 55%: Top-up Loans with floating interest rates
- ML<sub>3F</sub> + PL<sub>F</sub> = 45%: Top-up Loans with the first five years fixed interest rates (average 6.70%) then floating from 2011 until maturity



# **Eligibility Criteria**

#### **Representation and Warranties:**

- All CRs are valid and enforceable pursuant to the applicable legislation
- ML<sub>1&2</sub> are securitised by a 1<sup>st</sup> property mortgage over full ownership of each and every one of the properties in question (LTV < 80% or ≤ 100%)</li>
- ML<sub>3</sub> are securitised by a 2<sup>nd</sup> lien mortgage (first property lien being mortgaged to UCI to finance homes up to 100%)
- None of the properties is subject to prohibitions of disposal or any limitations of ownership
- All of the securitised CRs are formalised in a public deed and are not subject to any right ranking higher (other than UCI in ML<sub>3</sub>)
- All properties have a legal address in Spain and have been appraised by a <u>unique appraising</u> <u>entity</u> (VALTENIC) duly registered in the official register of Bank of Spain
- All properties are validly insured against fire and other damage covering at least the replacement value
- UCI has full title to all CRs and is not aware of any circumstances which may impede the foreclosure of the mortgages



# Mortgage Loans

	,: 941/4% + 63/4% = 100%	
$N^{\circ}$ of current loans:	12,618	
Outstanding amount:	€1,793 M	
Average amount:	€142,110 (max: € 601,200; 253 = 2% - files over € 400,000)	
Average instalment:	€ 590	
Seasoning (at launch):	9 months	
Reference index:	99% Floating rates + 1% Fixed rates	
Past 2009 100% floating:	91% IRPC (average rate of saving banks) & 9% 12 months Euribor BE	
Current Spread over Reference:	IRPC + 0.43% (equivalent to 12m Euribor + 1.53% <sup>(1)</sup> ) & 12m Euribor + 0.69%	
Total Equiv. Average Margin :	1.45%	
Estimated WA LTV (at launch):	67.25% (currently at 67.40%); 6% with 80% ≤ LTV < 100%	
Final maturity:	July 2046 (average being June 2038)	
(1) Correlation rule: IRPC(m) = 12m Euribor (m-2) + 1.10% + $\varepsilon$ (m)		



# Top-up Loans

PL+ML <sub>3</sub> : 74% + 26% = 100%			
Nº of actual loans:	4,016 / 670		
Outstanding amount:	€ 87.5 M / € 31.2 M = €118.7		
Average amount:	€ 21,800 / € 46,940 (max PL: € 57,100; 35 files over € 40,000		
	max ML <sub>3</sub> : € 142,335; 63 files over € 60,000)		
Average instalment:	€143 / € 202		
Seasoning (at launch):	9 months		
Reference index:	56% Floating rates + 44% Fixed rates (at 6.70%)		
Past 2011 100% floating:	96% IRPC (average rate of saving banks) & 4% 12 months Euribor BE		
Current Spread over Reference:	IRPC + 1.38% (equivalent to 12m Euribor + 2.48% & 12m Euribor + 1.25%		
Total Equiv. Average Margin :	2.44%		
Estimated WA LTV at launch:	17.50% (currently at 17.65%)		
Extra protection:	77% are covered with a "AA" MIG		
Final maturity:	July 2046 (average is July 2042)		



# Aggregate of Mortgage and Top-up Loans

### ML+(PL or ML<sub>3</sub>) : 94% + 6% = 100%

Nº of actual clients / loans:	12,618 / 17,304
Outstanding amount:	€1,911.8 M
Average amount:	€151,515 (max: € 601,200)
Less than 2.2% (276 borrowers) have	ve "jumbo aggregate loans" (between € 400,000 and € 601,200)
with a WA LTV of 72% of which 82%	6 financed through ML only.
Average instalment:	€ 640
Seasoning (at launch):	9 months
Equivalent Average Margin:	<b>1.51%</b> (91½% IRPC + 0.49%, 8½% Euribor BE + 0.71%)
Estimated WA LTV (at launch):	73.5% (currently at 73.85%) 39½% with 80% <global ltv<100%="" of="" which<br="">68% of these "high LTV" are insured with a MIG</global>
Final maturity <sup>(1)</sup> :	June 2049 (average September 2038)
(1) An extra 26 menthe was added up as a level me	turity (of Dating Aganaiaa' rules (data as of San 2006)

(1) An extra 36 months was added up as a legal maturity / cf Rating Agencies' rules

(data as of Sep. 2006)



# Mortgage Insurance Guarantee Beneficiaries

### " ML<sub>1</sub>" or "ML<sub>1</sub>+PL" or "ML<sub>1</sub>+ ML<sub>3</sub>" with MIG = 28½%

Nº of actual clients / loans:	46 / 3,414 / 393 = 3,853
Outstanding amount:	€ 550.7 M
Average amount:	€ 142,915 (max: € 440,000)
Only six clients have "jumbo aggreg	ate loans" (between € 400,000 and € 440,000)
Seasoning (at launch):	9 months
Equivalent Average Margin:	1.63% (in floating period)
Estimated WA LTV (at launch):	93.4% (currently at 93.5%)
DTI:	38% (15% with DTI over 45%)
MIG average claim:	16% of current global amount
Final maturity:	July 2046 (average September 2042)



# Asset Backing the Structure

Additional information (1)

- No Flexible Loans and no "redrawable" amounts allowed
- 32% ML1's are up to first five years "Interest-Only" loans ("Joven")
- (19% ML1's have an "Easy start up Instalment" in the 1st 3-6 years ("Facil")
- 27% are Bridging Loans "Cambio de Casa" (of which 84% are still in 1st stage i.e. waiting to sell old house which takes less than 1 year in average)
- 18%, which are not included in the bridging loans mentioned before, have more than one 1st lien mortgage in guarantee (usually parents' home mortgaged as well to UCI's favour)
- 25% are young (less than 30 years old) with little initial labour track record (less than 2 years)
- 13% borrowers (that are not insured with a MIG) have an extra "third party financial support" to reinforce their loan(s)
- More than 95% of clients have their wage and instalments located in a Santander branch and 100% have a monthly direct debit on the 5th day of each month (an extra 10 Bp is added to the margin over index if monthly instalment in SCH changed to another bank)



# Asset Backing the Structure

- Additional information (2)
- 8% are civil servants
- 25% are foreigners (20% non residents or less than 5% total pool) with slightly higher seasoning (>11 months), a WA margin of 1.63% and with 48% covered by a MIG
- 10% of the Mortgage Loans finance newly constructed homes (i.e. less than 18 months old)
- 6% ML's are to finance a 2nd residential house (with low average LTV < 60%)
- No loans with more than 30 days in arrears at launch and being monitored since march 2006
- 1% loans were originated through UCI's Direct Channel (Internet, phone)



## Asset Backing the Structure

Certain special features

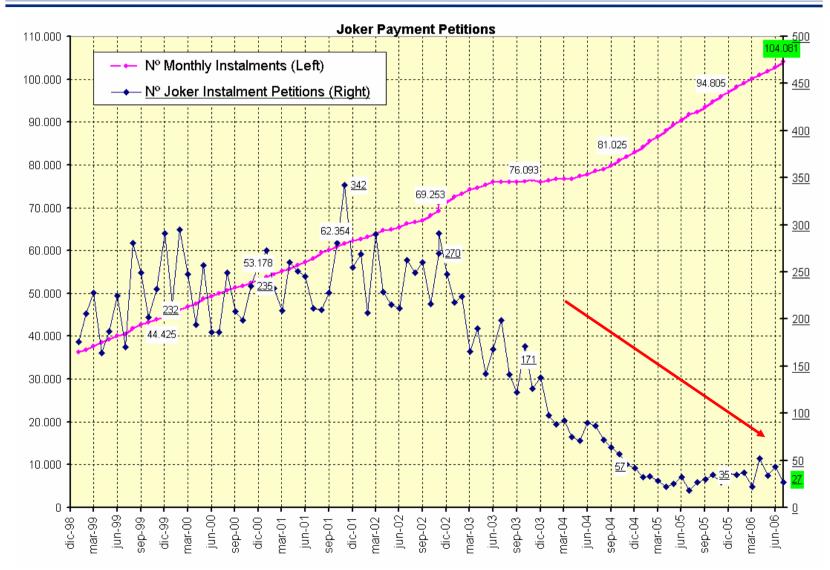
- "Joker Instalment"
  - Due to contractual or seasoning conditions, <u>89%</u> do not have this option any more
  - 11% have the possibility of using it in the next two years
  - "Joker" instalments are given in the 1<sup>st</sup> three years (neither arrears nor using it twice in a row is allowed)
  - Historically less than 10% have used it in the past (as in UCI 7 to 9), and currently less than 1% in UCI 10 to 15
- "200% CPI Instalment Limitation"
  - <u>**19%</u>** do not have any option to limit their instalment or cannot exercise it anymore</u>
  - 1% have the option to use it once more
  - 80% can use this option in the next 2 years and limit their instalment increase at 200% of Spanish CPI (or 100% CPI when instalments are revised half-yearly, which applies in 80% of cases)
  - In case of capitalisation, the excess debt accounted for at the end of the third year is absorbed on the fourth year without extending the expected term
  - Historically, <u>less than 2%</u> have used it in the past, despite the hike in 2000 when some clients had up to a 25% instalment increase; and in the case of UCI 7 to 15, **only 3** clients have used it so far

(see also historical behaviour on next slide)



### Special features

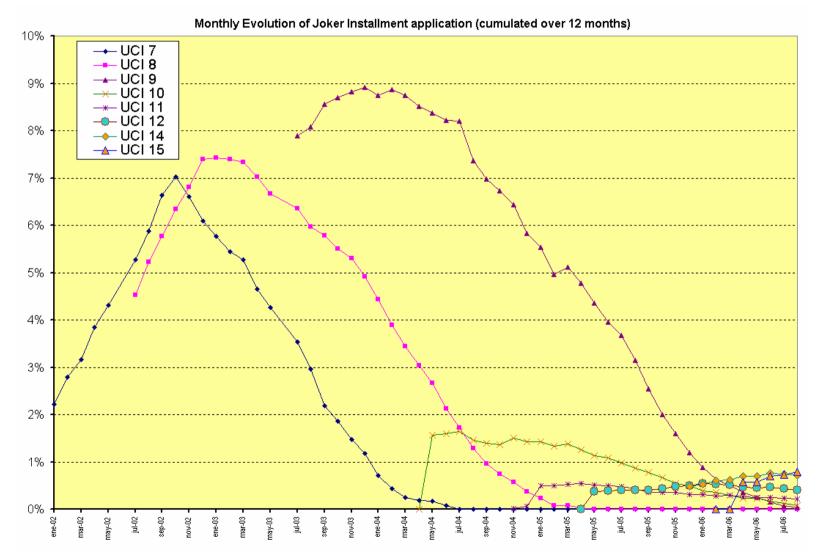
"Joker Instalment" Option... on a downward trend





### Special features

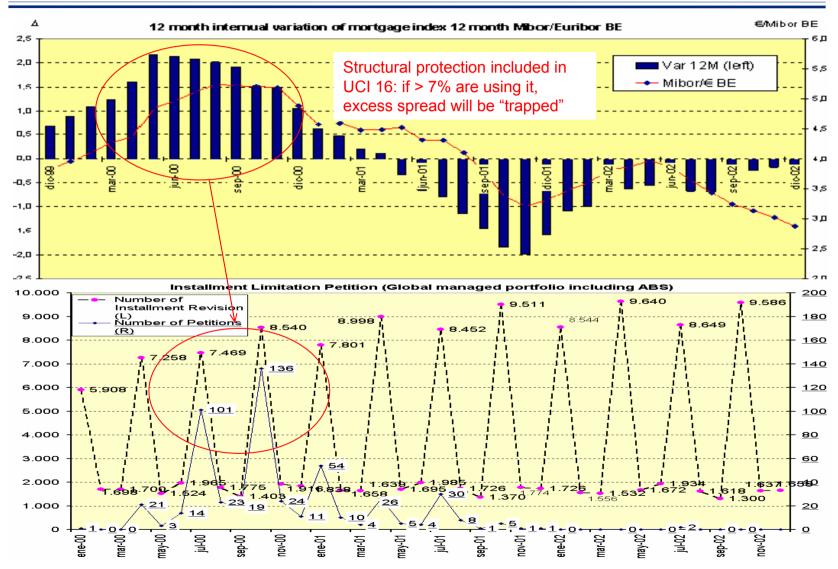
Track record of "Joker Instalments" in recent RMBS/ABS





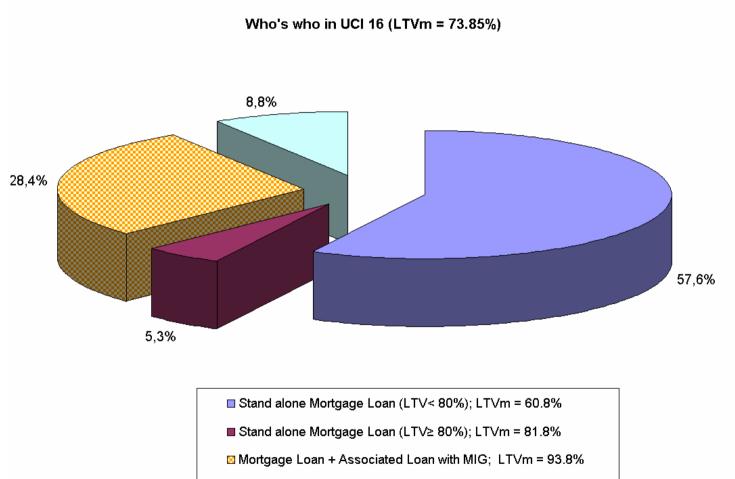
## Special features

Instalment Limitation Option which no clients are using





### Breakdown of UCI 16 Assets by Loan Type Average Current Global LTV = 73.85%





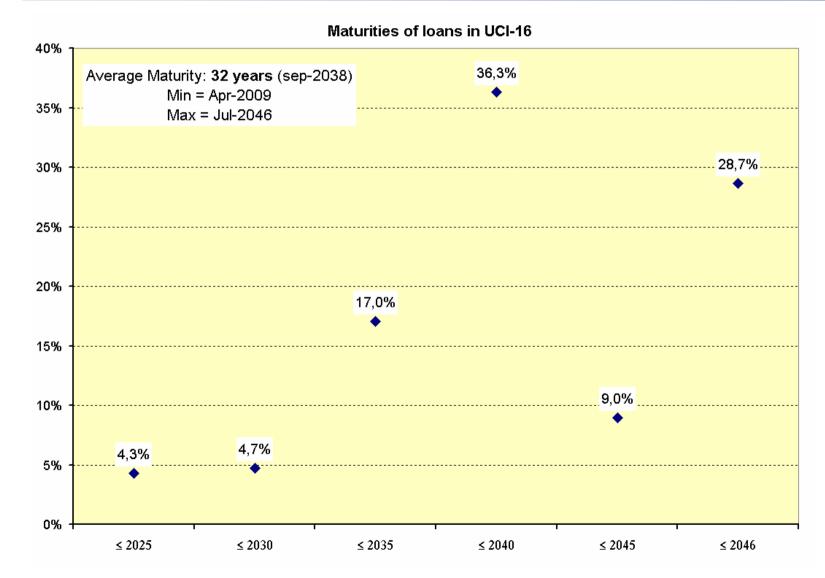
#### Breakdown by "Origination Date" Average Seasoning: 9 months

Seasoning UCI 16 (issue date Oct-06) 40% 37,8% Average Seasoning: 9 months (jan-06) 35% Min = Jan-1999 Max = Jun-2006 30% 27,5% 25% 20% 15% 10% 6,9% 5% 1,8% 1,7% 0,5% 0% ≤ 2004 ≤ Q1-05 ≤ Q3-05 ≤ Q4-05 ≤ Q1-06 ≤ Q2-06 ≤ Q2-05



# Breakdown by Maturity

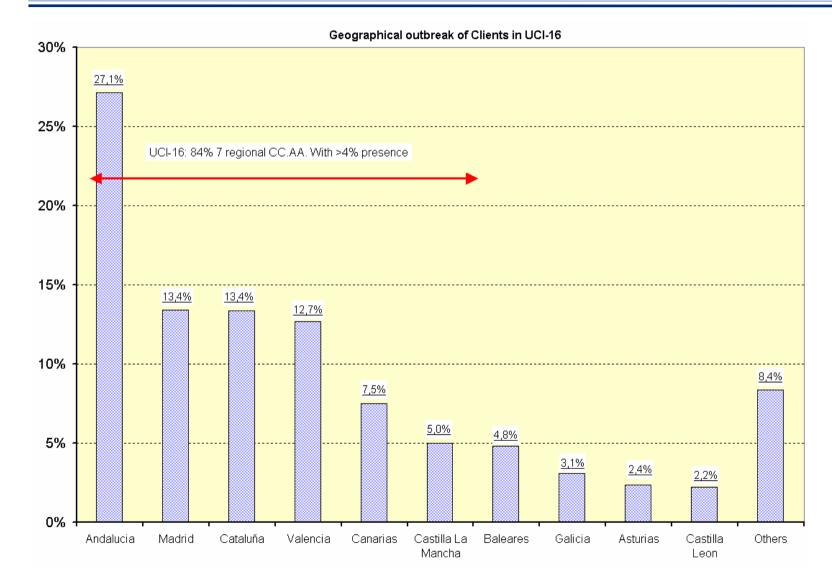
Average Maturity Year: 2038





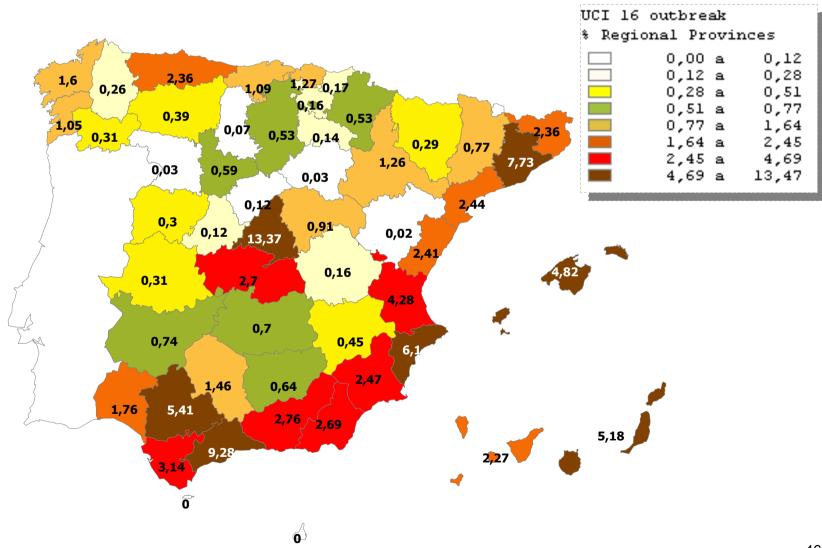
## Geographical Distribution of Borrowers by Province

Good diversification of loans originated in 7 major provinces (>4%)



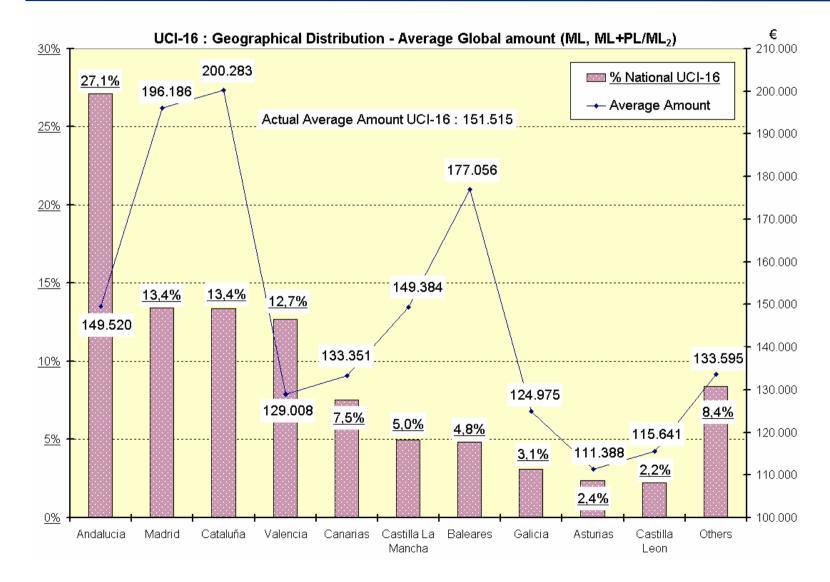


#### Geographical Distribution of ML's by Province Good diversification of loans originated in 6 major provinces



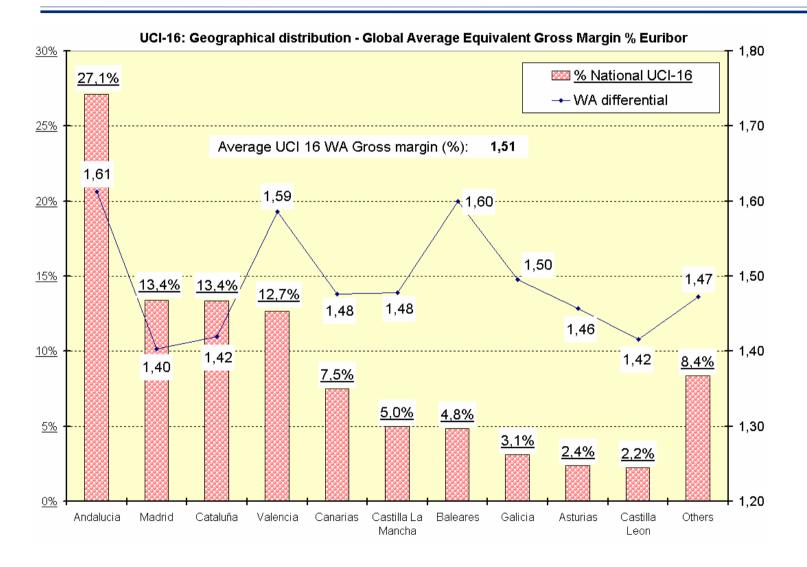


### **Geographical Distribution & Average Amount**





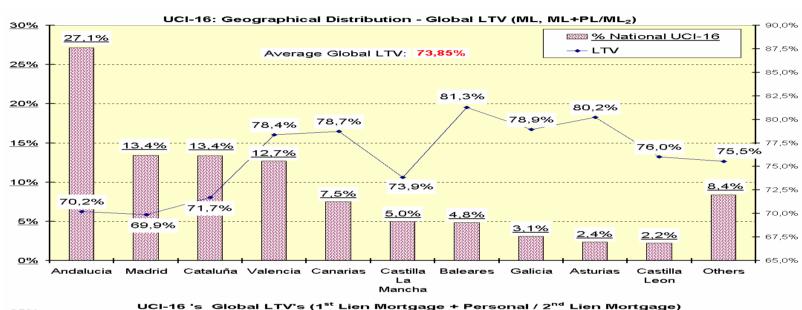
### Geographical Distribution & Average Gross Margin

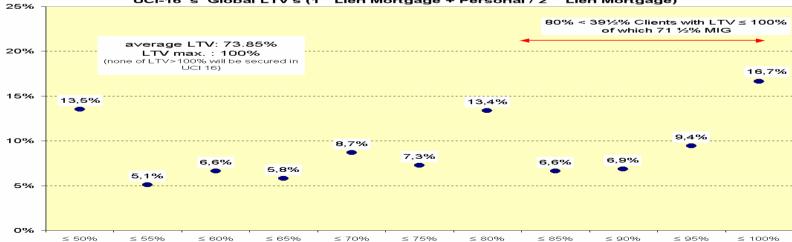


Such gross margin is calculated once all the loans or Top-up Loans go floating (i.e. > 2011)



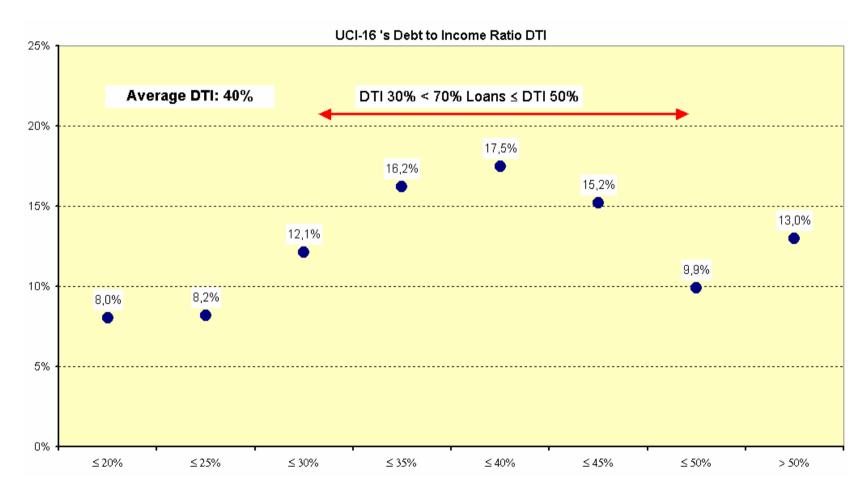
#### Breakdown by Loan to Value (LTV)







### Breakdown by Global Debt to Income ratio (DTI)

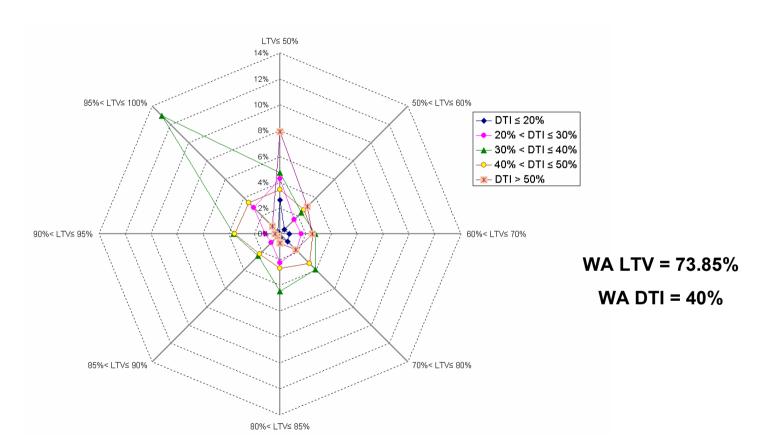


Client's debt is calculated with a minimum interest rate of 5%

Chart uses initial DTI referencing from the signature of the loan agreement



#### DTI – LTV Radar

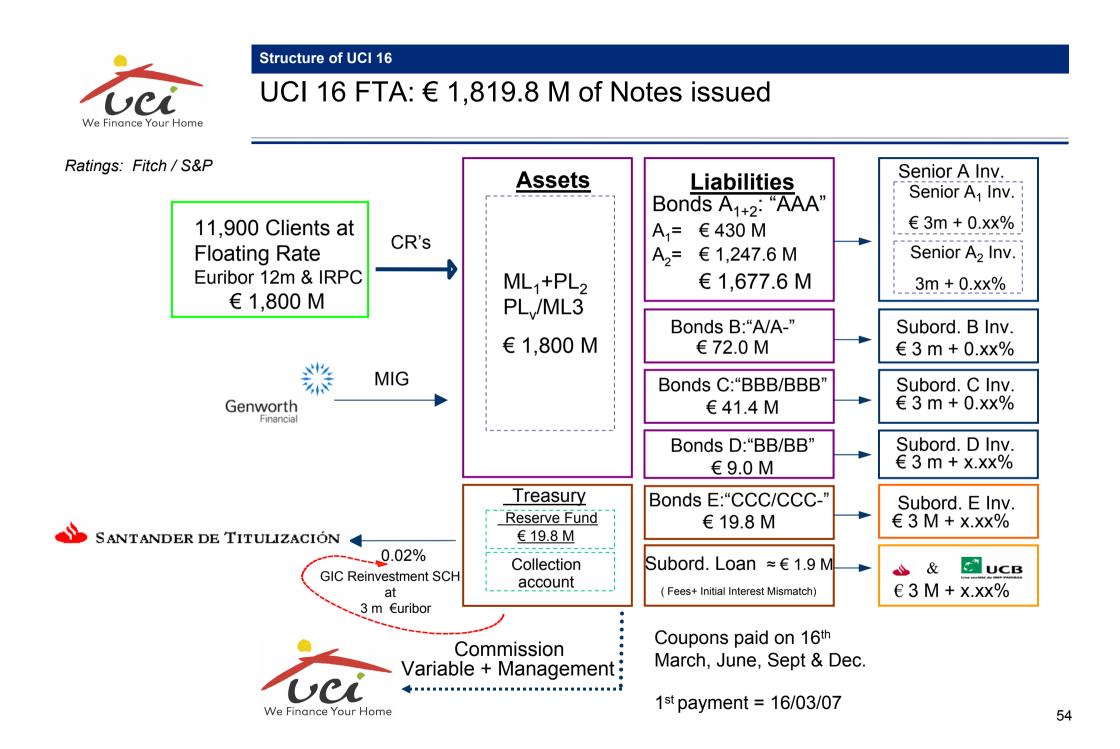


	LTV								
DTI	LTV≤ 50%	50%≺ LTV≤ 60%	60%≺ LTV≤ 70%	70%≺ LTV≤ 80%	80%≺ LTV≤ 85%	85%≺ LTV≤ 90%	90%≺ LTV≤ 95%	95%≺ LTV≤ 100%	Total general
DTI ≤ 20%	2,61%	0,45%	0,72%	0,83%	0,28%	0,11%	0,15%	0,27%	5,43%
20% < DTI ≤ 30%	4,25%	1,58%	1,63%	1,78%	2,23%	0,92%	1,15%	2,89%	16,44%
30% < DTI ≤ 40%	4,72%	2,34%	2,76%	3,88%	4,45%	2,43%	3,62%	12,96%	37,16%
40% < DTI ≤ 50%	3,43%	2,62%	2,53%	3,26%	2,65%	2,24%	3,51%	3,40%	23,64%
DTI > 50%	7,91%	3,01%	2,49%	1,71%	0,74%	0,24%	0,39%	0,86%	17,34%
Total general	22,93%	10,00%	10,13%	11,47%	10,34%	5,93%	8,82%	20,39%	100,00%



### **General Structure**

- FTA (Spanish ABS due to 6% personal loans or 2<sup>nd</sup> lien mortgage loans topping up 1<sup>st</sup> lien mortgage loans in order to finance residential homes, 6% mortgage loans with LTV > 80%, the FTA structure is used instead of the classic FTH where all loans have to be 1<sup>st</sup> lien Mortgages with LTV<80%, all loans in UCI 16 are used to finance residential homes in Spain and such a structure can be considered as an RMBS outside Spain)</li>
- Management by "Santander de Titulización S.G.F.T., SA"
- No purchase of additional receivables nor additional issue will take place after closing
- All investors will be "institutional"
- "Pass-Through" Structure (all notes will amortise sequentially)
- Risk Weighting Assets: 94% Mortgage-Backed Securities(1<sup>st</sup> Lien Mortgage Loans), and 6% Top-up Loans (PL or ML<sub>3</sub>, of which 78% of the Loans are covered by a MIG given by a "AA" institution), RWA depends on Investor's Central Bank/Basel II rules regarding the LTVs and Assets
- Minimum "RWA" 50% today and probably less than 20% in 2007 for the AAA (or even as low as 7% in Granular Pools – Cf. Basel II publication for advanced IRB models)
- AAA Notes (A1 and A2) can be used as collateral for ECB repo operations
- Reduced commingling risk: direct debit of all cash collected from its customers' accounts with SCH to UCI's account with SCH and then transfer to the account of UCI 16 with SCH within 48h





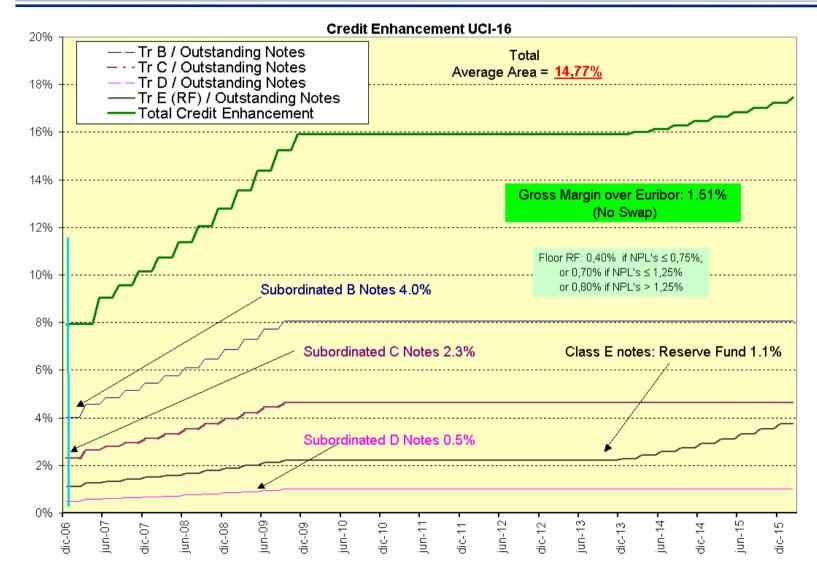
#### Notes and Credit Enhancement

- Interest Rate Risk: Assets with 81% Semi-Annual reset and 20% Annual reset; Liabilities with all bonds referenced at Euribor 3 month (100% Quarterly reset)
- No basic swap hedging, the global average economical margin of 1.51% will give a 1<sup>st</sup> layer protection to bond holders
- Class B notes (4% and starts redemption once it reaches 8% of total Class A, B, C and D bonds) subordinated to Class A notes (rating A/A- risk weighted at 20% in 2007 "IRB Approach"). In case 90 days NPLs ≥ 2% of outstanding amount of the loans, amortisation will cease
- Class C notes (2.3% and starts redemption once it reaches 4.60% of total Class A, B,C and D bonds) subordinated to Class A & B notes (rated BBB/BBB risk weighted at 60% in 2007). In case 90 days NPLs ≥ 2% of outstanding amount of the loans, the amortisation will cease
- Class D notes (0.5% and starts redemption once it reaches 1% of total Class A, B,C and D bonds) subordinated to Class A,B & C notes (rated BB+/BB risk weighted at 425% in 2007). In case 90 days NPLs ≥ 2% of outstanding amount of the loans, the amortisation will cease
- A unique Reserve Fund (1.1% and starts redemption once it reaches 2.2% of total assets and financed by Class E Notes, rated CCC/CCC-). The Reserve Fund will never be less than €
   7.20 M or 0.40% of initial amount. The Floor of the RF will be a function of the 90 days delinquencies:
  - Floor = (0.4% if NPLs ≤ 0.75%; 0.7% if 0.75% < NPLs ≤ 1.25% & 0.8% if NPLs > 1.25%)
- GIC provider and Back up Servicer: Santander Central Hispano (rated AA-/A-1+ and AA/F1+ by S&P and Fitch)



## Credit Enhancement Breakdown

Using a CPR of 20%





#### Write-off Mechanism

A portion of excess spread will be retained for the amortisation of the notes, equal to the difference (if positive) between:

- The outstanding amount of the notes and
- The difference between
  - The outstanding amount of the portfolio and
  - The outstanding amount of the loans with any amount due but unpaid for more than 18 months according to the following rules:

	LTV / Arrears	18 months	months 24 months		ths 48 months	
Mortgage	80%< LTV? 100%	100%	100%	100%	100%	
Loans	60%< LTV? 80%	50%	75%	100%	100%	
Lound	40%< LTV? 60%	25%	50%	75%	100%	
	LTV? 40%	0%	0%	25%	50%	
Top-up Loans	LTV / Arrears	18 months	24 months	27 months	NEW:	
with MIG	Personal Loans	25%	50%	100%	<ul> <li>27 months</li> </ul>	WO correspond
	2 <sup>nd</sup> Lien Mortgages	25%	50%	100%		n amount paid

Personal Loans and 2<sup>nd</sup> Lien Mortgage Loans without associated MIG's will have a 100% Write-off at 18 month



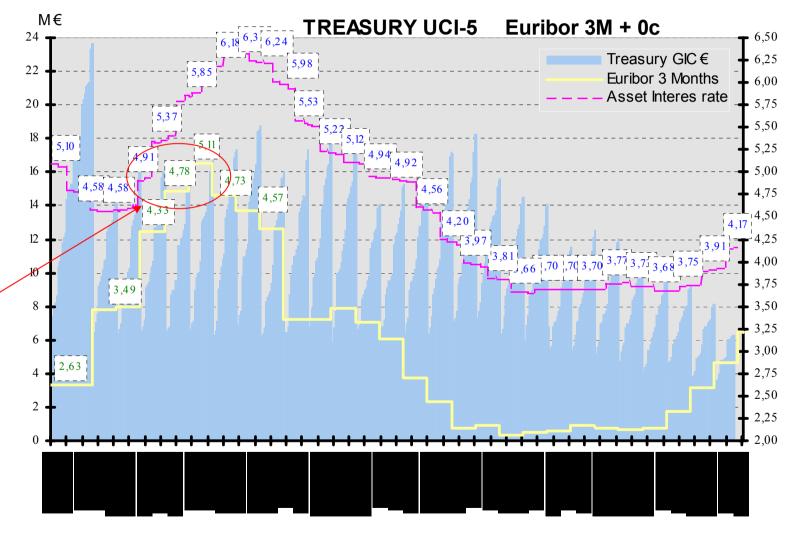
#### Waterfall

- 1. Payment of Senior Fees and Expenses
- 2. Payment of Interest accrued on Class A<sub>1</sub> Notes
- 3. Payment of Interest accrued on Class A<sub>2</sub> Notes
- 4. Payment of Interest accrued on Class B Notes unless deferred (\*)
- 5. Payment of Interest accrued on Class C Notes unless deferred (\*)
- 6. Payment of Interest accrued on Class D Notes unless deferred (\*)
- 7. Retention of required amount to redeem Class A<sub>1</sub>, A<sub>2</sub>, B, C & D Notes in accordance with amortisation and sequential rules
- 8. Interest payment to Class B, C & D Notes (if deferred)
- 9. Replenishment of Reserve Fund (RF) to its required balance
- 10. Payment of Interest accrued on Class E Notes
- 11. Retention of the Class E Notes equal to amortization of RF
- 12. Payment of interest accrued on the Subordinated Loan (PS)
- 13. Repayment of PS equal to periodic amortization on the initial expenses in 3 years and on initial interest rate mismatch in 1 year
- 14. Payment to UCI of the fixed servicer fee (€ 6,000/quarter including VAT) and variable servicer fee
- (\*) Defferral Trigger: This will happen if [there is an amortisation deficit on Class A notes and the difference between proceeds from Class A (B, C and D resp.) and surplus of available funds once applied to payment obligation (1st to 4th (or 5th or 6th resp.) + loans with at least 18 months in arrears, is greater than zero]



#### **UCI & Interest Rates**

- UCI 16, as 10 previous deals (UCI 5 to UCI 15), does not include a basis swap
- UCI 5 experienced a strong interest rate rise during 21 consecutive months around 2000
- The minimum quarterly excess spread was <u>0.58%</u> thanks to its average gross margin of 1.32%





#### Good quality excess spread during Fund's lifetime

- Consequence of "no renegotiation" policy

Rmbs	Issue Date	Type of Renegociation	2000	2001	2002	2003	2004	2005	2006
UCI 5	08-jun-99	<marg></marg>	0,05%						
		<marg> <interest rate=""></interest></marg>	0,15%						
		<ref> <marg></marg></ref>	0,08%		0,10%	0,04%			
		<ref> <marg> <interest rate=""></interest></marg></ref>	0,20%	0,23%	0,43%	0,20%	0,11%		
		<interest rate=""></interest>	0,03%						
UCI 6	22-jun-00	<marg></marg>		0,01%					
		<marg> <interest rate=""></interest></marg>		0,01%					
		<ref> <marg></marg></ref>	0,04%	0,02%	0,02%	0,05%			
		<ref> <marg> <interest rate=""></interest></marg></ref>	0,03%	0,13%	0,18%	0,08%	0,16%		
		<ref> <interest rate=""></interest></ref>			0,01%				
UCI 7	30-oct-01	<marg></marg>			0,02%				
		<marg> <interest rate=""></interest></marg>			0,11%	0,09%	0,15%	0,04%	
		<ref> <marg></marg></ref>			0,05%	0,02%			
		<ref> <marg> <interest rate=""></interest></marg></ref>		0,11%	0,31%	0,13%	0,15%		
UCI 8	27-jun-02	<marg></marg>	-		0,03%	0,01%			0,06%
		<marg> <interest rate=""></interest></marg>			0,04%	0,10%	0,09%		
		<ref></ref>					0,02%		
		<ref> <marg> <interest rate=""></interest></marg></ref>			0,12%	0,15%	0,02%	0,03%	
UCI 9	19-jun-03	<marg></marg>				0,03%	0,01%		
		<marg> <interest rate=""></interest></marg>				0,08%	0,07%	0,06%	0,04%
		<ref> <marg> <interest rate=""></interest></marg></ref>				0,11%	0,06%	0,06%	0,07%
		<ref> <interest rate=""></interest></ref>					0,02%		
		<interest rate=""></interest>						0,02%	
UCI 10	19-may-04	<marg></marg>					0,02%		
		<marg> <interest rate=""></interest></marg>					0,02%	0,05%	
		<ref> <marg> <interest rate=""></interest></marg></ref>						0,07%	
UCI 11	18-nov-04	<marg> <interest rate=""></interest></marg>						0,07%	
		<ref> <marg> <interest rate=""></interest></marg></ref>						0,09%	0,03%
		<ref> <interest rate=""></interest></ref>						0.02%	0,03%

05 2006		Reference Index	% Index at launch	Excess Margin at Launch	% current Index	Current Margin over Index	
	UCI 5 (jun-99)	Mibor/Euribor	100%	1,32	100%	1,29	
	UCI 6 (jun-00) Hipotecario Personal		100% 100%	1,23 2,17	100%	1,21 2,14	
	UCI 7 (Oct-01)	Mibor/Euribor IPRH	94% 6%	1,29 0,46	95% 5%	1,27 0,44	
4%	<b>UCI 8 (jun-02)</b> Hipotecario Personal	IPRH	83% 17% 100%	1,18 0,41 2,43	87% 13% 100%	1,17 0,38 2,42	
0,06%	UCI 9 (jun-03)	Mibor/Euribor IPRH	81% 19%	1,10 0,42	83% 17%	1,07 0,42	
3%	UCI 10 (may-04)	Mibor/Euribor IPRH	77% 22%	0,96 0,32	80% 18%	0,90 0,32	

Despite high CPRs and thanks to the "no renegotiation" policy, there is little erosion of pool margins over time

% clients that have changed some financial conditions such as reference index (Ref.), margin over index (Marg.) or Interest Rate in past transactions



#### Comparable Previous UCI RMBS (Assets similar to UCI 16 at launch)

Fondo		FTA UCI 15		abr-	06 FTA UCI 14		nov-C	5 FTA UCI 11		nov-04
Rating Agencies		S&P's		Fitch	S&P's		Fitch		S&P's	107-04
Runny Agencies	Rating A/B/C/D	AAA/A-/BBB		AAA/A+/BBB+	AAA/A-/BBB	μ	VAVA+/BBB+		AAA/A/BBB	
Total Amount (M€)		1.430,0			1.450,0			850,0		
Tranching	Tranche A	1.340,600 €	93,75%		1.377,500 €	95,00%		821,100 €	96,60%	
, in the second s	Tranche B	32,900 €	2,30%		34,100 €	2,35%		6,000 €	0,71%	
	Tranche C	56,500 €	3,95%		38,400 €	2,65%		22,900 €	2,69%	
	Tranche D									
Reserve Fund	RF (t=0)	21,600 €	1,51%		21,750 €	1,50%		12,750 €	1,50%	
Total CE's (t=0)		111,000 €	7,76%		94,250 €	6,50%		41,650 €	4,90%	
Average Lives		5,03		CPR 15%	4,98		CPR 15%	4,86	CPR 15%	
-	Bonds A	4,6	82		4,8	31		4	,75	
	Bonds B & C	8,3	20 B+C		8,1	3 B+C		7	,93 B+C	
Pricing	Tranche A	0,14%		all-in coup			all-in coupo			all-in coupon
	Tranche B	0,27%		0,170	% 0,29%		0,174			0,169%
	Tranche C	0,53%			0,58%			0,75%		
	Tranche D									
Collateral			1 A A A A A A A A A A A A A A A A A A A	l or 2ºLM (66% with MIG)			nal (90% with MIG)		oans, 6% Personal (100% with	MIG)
		All PL o 2ºLM assi	ociated to ML in			ed to ML in UCI 1			d to ML in UCI 11	
	m PH o DC (years)			30,6	jun-2035		29,7	abr-2032	27,5	
Seasoning (months				10,0	nov-2004		12,8	jul-2003	16,7	
	ge amount (× 1000€)				126,00 €	E 11 44		104,00 €	5 U 40 41 D	
Margen/reference		79c / 14% Mibor-E			96c / 15% Mibo				or Euribor 12m (H+P)	
	Global Excess Spread	68,80%	71.750	1,50% upto '09 then 1,4 h adding "H+P"	85% IRPH+49c	1,75% up 76¼% when a	to '08, 1,71% to '09 then 1,64	40% IRPH+39c (H 69,00%	H+P 1,86% upto '06, 1,55% to 74½% when adding "H+P	
LTV (t=0) Geografical Distributio	nn Andolucío	00,00% H+PL's / 2°LM	24%	i adding inter	68,50% H+P's	23%	idding n+P	69,00% H+P's	23% when adding H+P	
deografical bisulibuu	Catal. + Balear.	H+PLS/2°LW	22%		N+F S	21%		H+F S	23%	
	Madrid		17%			17%			18%	
	Com. Valencia		10%			11%			7%	
Са	stilla Mancha/Leon		7%			7%			6%	
	Canarias		7%			8%			10%	
	Others	Asturias+Galicia = 6	6.3'	7	% Asturias+Galicia	=	8'	% Asturias+Galicia =	= 69	7%
RF Structure		1		Class D (UR / CC)	>) <b>1</b>			1		
	FR (t=0)	21,600 €	1,51%		21,750 €	1,50%		12,750 €	1,50%	
		Min (FR(0) ; 3%S∀	(t); Floor(NPL's))			SV(t); Floor(NPL's)	))	Min (FR(0) ; 3%S	SV(t); Floor(NPL's))	
	amortization FR(t)		( min.	2009 before amortiz.)	sep-2009	( min. 2	2008 before amortiz.)	sep-2008	( min. 2007 before a	
Swap		NO		only on 65 M€ till 20			only on 150 M€ till 200			40 M€ till 2008
				with SCH (margin 4,20	%)		with SCH (margin 2,5%	6) 	with BNP PB	(margin 3,5%)
Extra Margen (Swa	p)	0,00%			0,00%			0,00%		
GIC		Euribor 3M		SCH	Euribor 3M		SCH	Euribor 3M	SCH	
Total CE's (t=0) + Exc	ess Spread	9,20%	excess sprea		8,14%	excess sprea	d 164 Bp	6,33%	excess spread 143 Bp	
	-	Floor = 0,4% if npl's ≤ 0			Floor = 0,4% if npl		npl's ≤ 1.25% or 0,8%		< 0.75% or 0,7% if npl's < 1.25%	
		Write off X months = f			Write off X months			Write off X months =		



#### **Transaction Parties**

Originator, Servicer & Co-Arranger:

Management Company & Co-Arranger:

Rating Agency:

Portfolio & FTA Auditor:

MIG provider, auditor & monitoring:

Legal Advisers:

GIC provider, Paying Agent & Back up Servicer:











**Cuatrecasas & the Management Company** 



Appendix 1 – Basel II Approach

**Basel II Approach** 



#### Basel II & UCI's Expected Loss Internal Model

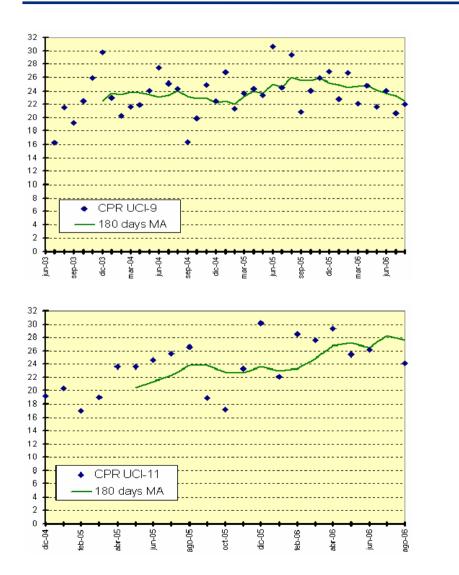
- UCI agreed fully with Bank of Spain 9/99 Circular and was one of the first financial institution to request approval of its model and calculation method, for the purpose of estimating average losses adjusted to economical cycle for mortgages to individuals in Spain. The risk rating assigned to customers in the acceptance phase is reviewed continually during the subsequent risk monitoring stage
- Two key factors behind the calculation of the EL are the anticipated NPL ratio (% PD) and the average rate of recoveries which will enable to evaluate what percentage of initial non-payments could be recovered and what will end up as a real loss (LGD)
- Under these circumstances, the average level of expected loss (EL) over one year is <u>below 0.10%</u> of the portfolio's outstanding balance (with a % PD < 5% and a % LGD < 2½%) making a <u>K<sub>irb</sub> < 1%</u>

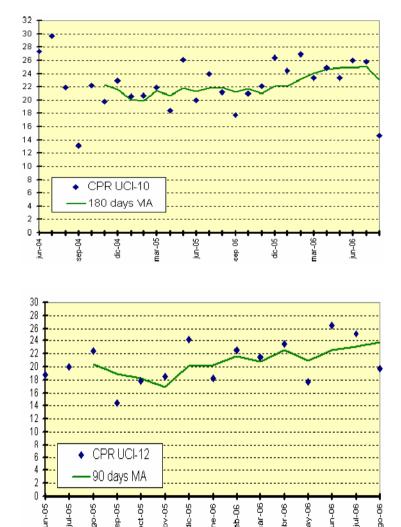
Appendix 2 – Additional Historical Performance



**Additional Historical Performance** 

#### Historical Prepayment Rate CPR on recent transactions (as of August 06)



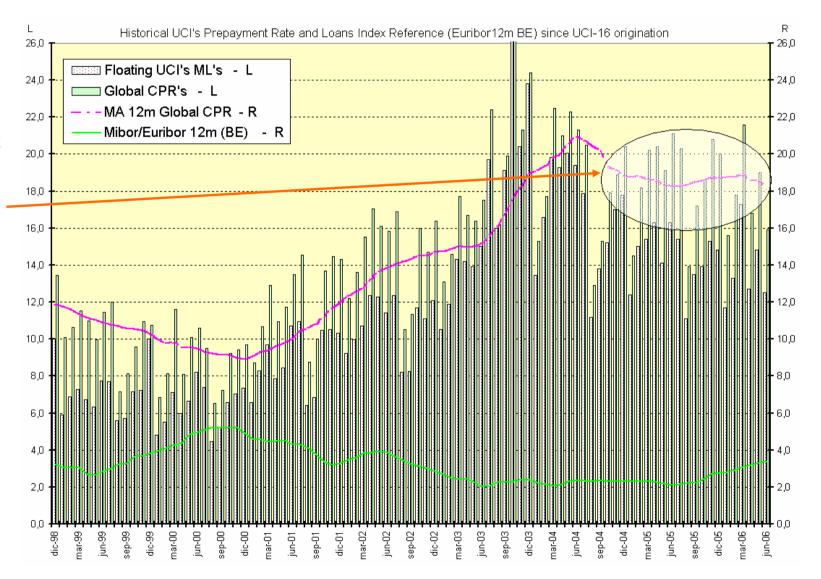




**Additional Historical Performance** 

#### Historical CPRs of UCI

Highly competitive Spanish market and a Government trying to "establish a more efficient market" (lowering banking & administrative fees...): Actual Average 12 M CPR close to 20%





**Additional Historical Performance** 

#### UCI Spanish NPLs

ago-06 117,52

0.44

0,30 0,37%

0,25%

(> 90 days arrears & 6 month criteria – As of August 2006)

#### Resume delinguencies on managed assets on and off-balance (Rmbs) in Spain Balance PH Balance+90d delinguencies NPL's BE % +90d % NPL's BE UCI-7 BalancePH Balance+90d delinguencies NPL's BE % +90d % NPL's BE UCI-12 Balance+90d delinguencies NPL's BE % +90d % NPL's BE IICI-4 Balance PH 442,56 0.00 0.00% 867,31 0.00 0.00 0.00% jun-98 180.30 dic-01 0.00 0.00% jun-05 0.00% dic-98 167.55 0.17 0.01 0.10% 0.00% jun-02 406.30 0,41 0,06 0.10% 0,01% dic-05 768,35 2.67 0,26 0,35% 0,03% 154 45 0.16% 0.01% 0.08% iun-99 0.24 0.01 dic-02 374.29 1.25 0.31 0.33% iun-06 672.20 4.92 1.44 0.73% 0.21% dic-99 141.93 0,29 0.04 0.21% 0.03% jun-03 333.81 1,26 0,45 0.38% 0.13% jun-00 131,15 0,58 0,16 0,44% 0,12% dic-03 284,53 0,65 0,39 0,23% 0,14% ago-06 646,54 4,14 1,62 0,64% 0,25% 120.61 0.70 0.58% 0.19% 247.62 0.87 0.39 0.35% 0.16% dic-00 0.23 iun-04 iun-01 111 45 0.66 0.28 0.59% 0.25% dic-04 218 37 0.55 0.45 0.25% 0.20% IICL14 Balance DC Balance+90d delinguencies NPL's BE % +90d % NPL's BE dic-01 100.55 0.56 0,29 0,56% 0.29% jun-05 189.78 0,66 0,44 0,35% 0,23% dic-05 1.394,07 0.00 0.00 0,00% 0,00% 90.88 0.29 0.16 0.32% 0.17% 165.69 0.37 0.27 0.23% 0.17% iun-06 1 233 17 6.23 0.51% iun-02 dic-05 1.43 0.12% jun-06 dic-02 81.48 0,37 0,19 0.46% 0.23% 144,36 0,23 0,14 0,16% 0,10% jun-03 71,35 0,25 0,20 0,36% 0.28% ago-06 1.192,06 8,99 2,30 0,75% 0,19% 0.11 0.11 0.08% 60.45 0.20 0.15 0.33% 0.25% ago-06 138.86 0.08% dic-03 52,43 0,00 0,12% 0,00% Balance+90d delinquencies NPL's BE % +90d % NPL's BE jun-04 0,06 UCI-15 Balance DC 46 27 0.01 0.02% 0.02% HCI-8 Balance DC Balance+90d delinguencies NPL's BE % +90d % NPL's BE dic-04 0.01 1.362.89 0.00 0.00% 0,00% iun-06 0.00 jun-05 40,29 0,04 0,00 0,10% 0,00% iun-02 597.1 dic-05 35,49 0,04 0,04 0,10% 0,10% dic-02 545,37 1,66 0,16 0,30% 0.03% ago-06 1.321.09 2.21 0.01 0,17% 0.00% 0.17% iun-06 31.09 0.02 0.00 0.08% 0.00% iun-03 481.84 1.89 0.84 0.39% dic-03 404.31 2,01 1,45 0,50% 0,36% TOTAL Managed Assets Balance+90d delinquencies NPL's BE 29.92 0.02 0.01 0.06% 0.03% 0.69% 0.45% ESPAÑA (Balance+Rmbs) (Balance+Rmbs) alance+Rmk % +90d % NPL's BE iun-04 341.53 2.34 1.53 ago-06 dic-04 295,68 1,86 1,47 0,63% 0,50% dic-95 953,28 ND ND 1,44% IICI-5 Balance PH Balance+90d delinguencies NPL's BE % +90d % NPL's BE jun-05 252,22 1,81 1,25 0,72% 0,50% jun-96 1.013,69 ND 9,46 ND 0,93% 1 087 76 0.77% iun-99 262.76 dic-05 218.69 1,22 0,79 0.56% 0.36% dic-96 ND 8.43 ND. dic-99 248.48 0,02 0.18% 0.01% jun-06 0,33 0,43% 0,17% jun-97 1.120,39 ND 7,52 ND 0,67% 0.46 188,92 0,82 ND 0,51% jun-00 234.41 0,97 0,18 0,42% 0.08% dic-97 1.217.18 ND 6,15 221.15 1 4 4 0.36 0.65% 0.16% ago-06 180,13 1.19 0,39 0,66% 0.22% jun-98 1 332 12 ND 5.71 ND. 0.43% dic-00 jun-01 204,75 1,45 0,43 0,71% 0,21% dic-98 1.497,21 13,41 7,14 0,90% 0,48% dic-01 188 53 1,64 0,45 0,87% 0,24% IICI-9 Balance DC Balance+90d delinguencies NPL's BE % +90d % NPL 's BE jun-99 1.695,85 11,95 5,97 0.70% 0,35% 15.07 jun-02 169.53 1 47 0.65 0.86% 0.38% jun-03 1 236 35 dic-99 1 891 20 6.63 0.80% 0.35% 155.32 1,07 0,39 0,69% dic-03 1.072,69 0,62 0,06 0.06% 0.01% jun-00 2.114,27 19,88 7,85 0.94% 0.37% dic-02 0,25% jun-03 138.89 0,79 0,44 0,57% 0.32% jun-04 927,83 2,81 1,03 0,30% 0,11% dic-00 2.313.60 23.40 8,86 1,01% 0.38% 0.47% ∩ 44% 118 15 0.56 0.42 0.36% 805.92 3.52 1.87 0.23% iun-01 2 585 74 25.45 11.76 0.98% 0.45% dic-03 dic-04 iun-04 103 30 0.31 0,25 0.30% 0.24% jun-05 691.33 3.96 1.95 0.57% 0.28% dic-01 2,900.71 34.42 14.09 1 1 9% n 49% dic-04 90,95 0,40 0,28 0,43% 0,30% dic-05 589,94 3,58 1,44 0,61% 0,24% jun-02 3.178,64 32,19 16,23 1,01% 0,51% 78,79 0,22 0,36% 0,29% 510,57 2,28 3.640,28 42,17 1,16% 0,56% jun-05 0,28 jun-06 0,35 0,45% 0,07% dic-02 20,32 68.62 0.19 0.19 0.27% 0.27% iun-03 4.092.31 45.46 0.60% dic-05 24.41 1.11% 1.54 0.05% jun-06 60.64 0.32 0,10 0,52% 0.17% ago-06 489.92 0.24 0.31% dic-03 4 377 83 37.80 28.13 0.86% 0.64% jun-04 4.741,45 44.73 31,48 0,94% 0,66% 0.32 0.18 0.54% Balance PH Balance+90d delinguencies % +90d\_% NPL's BE ago-06 58 78 0.30% IICI-10 NPL's BE dic-04 5 473 53 50.22 35.60 0.92% 0.65% jun-05 6.448,76 59,27 39,95 0,92% 0,62% iun-04 666.30 Balance DC Balance+90d delinguencies NPL's BE % +90d % NPL's BE 585,92 1,93 0,32 0,33% 0,06% 7.541,77 0,65% UCI-6 dic-04 dic-05 79,28 49,12 1,05% jun-00 454,94 0,00% 0.00% jun-05 511.61 3,02 1,01 0,59% 0,20% jun-06 8.508,19 89,61 58,54 1.05% 0.69% dic-00 433,64 1.32 0,05 0,30% 0,01% dic-05 443,52 3,63 1,46 0,82% 0,33% 407,59 1,75 0,40 0,43% 0,10% 378,38 2,83 1,33 0,75% 0,35% 8.824,58 97,88 66,26 1.11% 0,75% iun-01 iun-06 ago-06 dic-01 377.47 3.33 1.07 0.88% 0.28% 344,77 3,23 1,54 0,94% 0,45% 364,63 2,79 1,39 0,76% 0,38% NPL's BE, delincuencies PH's>12 m & PL's >6 m (old criteria Bank of Spain 4/91) iun-02 ago-06 315.65 2.67 1.64 0.85% 0.52% Balance +90 d = Canital + Interest's arrears (DAP v EGI) dic-02 jun-03 279,79 2,41 1,39 0,86% 0,50% UCI-11 Balance DC Balance+90d delinquencies NPL's BE % +90d % NPL's BE dic-03 235,67 1,47 0,85 0,62% 0,36% dic-04 818,91 0,00 0,00% 0,00% 0.00 1,19 iun-04 202.98 0.95 0,72 0.47% 0.35% iun-05 720.69 3.38 0.47% 0.16% dic-04 179.59 0.93 0.55 0.52% 0.30% dic-05 621.53 8.89 3.50 1.43% 0.56% 158,11 0,40 0.64% 7,88 4,41 1,50% 0,84% jun-05 1.02 0.25% jun-06 524,97 139.12 0.40 0,57% 0.29% dic-05 0.80 500,97 7,80 4.22 1,56% 0,84% 0.33% 0.24% iun-06 122.17 0.41 0.29 ago-06

Appendix 3 – UCI Contacts



#### UCI Contacts

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