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## Confidential

## Santander Consumer Spain 07-2, FTA

## [€1,020,000,000] Securitisation of auto and consumer loans

| Class | Fitch/Moody's/S\&P | Amount( fmm) | \% of the deal | Margin | Average Life ${ }^{1}$ | Repayment window | $\mathrm{BIS}^{2}$ | BIS $2^{3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Class A | AAA/Aaa/AAA | [929.0] | [92.90]\% | Euribor $3 \mathrm{M}+[\cdot] \mathrm{pbs}$ | [4.14] years | [20-02-2010 /20-11-2014] | 100\% | 7\% |
| Class B | $A A+/ A a 3 / A A$ | [27.0] | [2.70]\% | Euribor $3 \mathrm{M}+[\cdot] \mathrm{pbs}$ | [7.16] years | [20-02-2010/20-11-2014] | 100\% | 18\% |
| Class C | A+/A1/A | [17.5] | [1.75]\% | Euribor $3 \mathrm{M}+[\cdot] \mathrm{pbs}$ | [7.16] years | [20-02-2010 /20-11-2014] | 100\% | 20\% |
| Class D | BBB+/Baa3/BBB | [26.5] | [2.65]\% | Euribor $3 \mathrm{M}+[\cdot] \mathrm{pbs}$ | [7.16] years | [20-02-2010/20-11-2014] | 100\% | 75\% |
| TOTAL |  | [1,000.00] |  |  |  |  |  |  |
| Class E | CCC/Caa2/CCC- | [20.0] | [2.00]\% |  |  |  |  |  |

${ }^{1}$ Assumptions: (i) all loans are subject to a [12]\% CPR; (ii) no loan within the initial pool is substituted; (iii) no modifications to the terms of any of the loans of the initial portfolio; (iv) $0.50 \%$ delinquencies recovered within 12 months; (v) $0.35 \%$ defaults; (vi) there is a two year Revolving Period and (vii) the $10 \%$ Clean-up Call is exercised
${ }^{2}$ Current rules of The Bank of Spain
${ }^{3}$ Ratings Based Approach Basel Committee on Banking Supervision, final document, June 2004

## Expected transaction timetable

| CNMV verification: | $[11 / 09 / 2007]$ |
| :--- | :--- |
| Announcement and pricing: | $[18 / 09 / 2007]$ |
| Closing and settlement: | $[21 / 09 / 2007]$ |

## Executive summary

- Santander Consumer Spain 07-2 is Santander Consumer's fourth securitization in Spain and the first to include consumer loans in addition to auto loans. Santander Consumer intends to continue using securitisation as an efficient funding and balance sheet management tool
- Santander Consumer Spain 07-2 is backed by a portfolio of loans granted to individuals and companies resident in Spain and originated by Santander Consumer in its ordinary course of business which fulfill the strict credit approval criteria of the originator
- The average outstanding balance of each loan is approximately $€ 9,127.06$ with a weighted average seasoning of 9.41 months

Note: Data from provisional pool cut as of 9th August, 2007

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Prospectus (as defined below).
Prospectus (as defined below). Prospectus prepared by or on behalf of the Issuer of such securties (the "Issuer") which will be registered in Spanish language only with the Spanish superisory Authority (the Comision Nacional del Mercado de Valores) and which will contain material information not contained herein
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discussion and none of the Originator, nor the Issuer or the Joint Lead Managers or their respective affiliates, agents or representatives assumes any duty to update any Forward-looking statements. Other events which were not taken into account may occur and may significantly affect
 include the actual composition of the portfolio underlying the transaction, any defaults with respect to such portfolio, the timing of defaults and subsequent recoveries, changes in interest rates, any weakening of the specific credits included in such portfolio, and general economic,
market, legal and financial conditions, among others. Value and income may be adversely affected by exchange rates, interest rates or other factors. Certain assumptions, including those relating to the timing of receit and application of cash flows, have been made to simplify the market, legal and financial conditions, among others. Value and income may be adversely affected by exchange rates, interest rates or other factors. Certain assump,
Termstions and and, accordingly, actual results will differ and may differ significantly from those presented. Other risk factors also will be described in the Prospectus. Accordingly, there can be no aso assurance that any estimated returns or projections can be realised, that any Forward-

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## Summary of terms

| Issuer: | Santander Consumer Spain 07-2, Fondo de Titulización de Activos ("Issuer" or the "Fund"). |
| :--- | :--- |
| Originator and Servicer: | Santander Consumer EFC, S.A. ("Santander Consumer"). Santander Consumer is a fully <br> owned subsidiary of Santander Consumer Finance, S.A. ("SCF"). SCF (rated AA/F1+ by Fitch, <br> A1/P-1 by Moody's and AA/A-1+ by S\&P) is the European consumer finance subsidiary of <br> Spain's largest bank, Banco Santander, S.A. ("Banco Santander"). |
| Collateral Type: | A portfolio of loans granted to individuals and companies resident in Spain, originated by <br> Santander Consumer in its ordinary course of business. All the loans fulfill the strict credit <br> approval criteria of Santander Consumer. All the loans in the portfolio are fully performing. |
| Arranger: | JPMorgan. |
| Joint-Lead Managers: | Banco Santander and JPMorgan. |
| Management Company: | Santander de Titulización S.G.F.T. S.A. ("SdT"). |
| Payment Dates: | Quarterly, on each 20th of February, 20th of May, 20th of August and 20th of November of <br> every year or on the following Business Day. |
| Quarterly, six working days ahead of every Payment Date during the Revolving Period. |  |
| Subscription Period: | Between [12:00 and 14:00 (CET)] of the [•]. |
| First Payment Date: | 20/02/2008. <br> Legal Maturity Date: <br> 20/08/2022. |
| Coupon: | 3 month Euribor plus the Margin. |
| Clean-up Call: | The Management Company may terminate the transaction from the Payment Date in which the <br> aggregate principal amount of Outstanding Loans is less than 10\% of the aggregate <br> issue amount. |
| Clearing and listing: | Iberclear (book-entry notes); AIAF, Mercado de Renta Fija, Madrid, Spain. |
| Selling restrictions: | Qualified investors only (US (Reg S only), UK and general selling restrictions apply). |
| Tax: | Spanish tax certification requirements apply. |



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Credit and amortisation structure


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| Delinquent Loans: | Loans in arrears for more than 90 days (excluding the Written-off Loans). |
| :---: | :---: |
| Written-off Loans: | Those loans which <br> (i) Have amounts in arrears for a period equal to, or greater than, 12 months <br> (ii) Have been classified as Written-off Loans |
| Outstanding Loans: | All outstanding loans other than Written-off Loans. |
| Subordinated Start Up Loan: | SCF will grant the Issuer a loan to cover all the start-up costs associated with the transaction (estimated to be $€ 9.45$ million). <br> Interest and principal payments due under this loan will be subordinated to all other payments due by the Issuer in accordance with the Priority of Payments of the Fund. |
| Treasury Account: | The Management Company on behalf of the Issuer will open a current account with SCF ("Treasury Account") in which all amounts received in favour of the Issuer will be deposited on a monthly basis. The amounts deposited in the Treasury Account will generate interest at a rate equal to the 3 month Euribor rate applicable to the notes. |
| Principal Collections Account: | The Issuer will open a principal collections account and will enter into a guaranteed interest contract with SCF. According to this contract, all amounts standing to the credit of the Principal Collections Account will generate interest at a rate equal to the 3 -month Euribor rate applicable to the notes. |
| Credit Enhancement: | Class A <br> (i) 275bps gross excess spread guaranteed via the Swap <br> (ii) Cash Reserve, as defined above <br> (iii) Class $B, C$ and $D$ subordination: initially $7.10 \%$, growing as the outstanding notional of Class A bonds are paid down following the termination of the Revolving Period <br> (iv) Claims over the obligors <br> Class B <br> (i) 275 bps gross excess spread guaranteed via the Swap <br> (ii) Cash Reserve, as defined above <br> (iii) Class $C$ and $D$ subordination: initially $4.40 \%$, growing as the outstanding notional of Class A bonds are paid down following the termination of the Revolving Period <br> (iv) Claims over the obligors <br> Class C <br> (i) 275 bps gross excess spread guaranteed via the Swap <br> (ii) Cash Reserve, as defined above <br> (iii) Class D subordination: initially $2.65 \%$, growing as the outstanding notional of Class A bonds are paid down following the termination of the Revolving Period <br> (iv) Claims over the obligors <br> Class D <br> (i) 275 bps gross excess spread guaranteed via the Swap <br> (ii) Cash Reserve, as defined above <br> (iii) Claims over the obligors |

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## Class C Interest Deferral:

## Class D Interest Deferral:



1. Ordinary and extraordinary expenses (including the administration fee of the Management Company and the servicer fee for Santander Consumer)
2. Net payments under the Swap (other than swap termination payments due to a default or breach of contract by the swap counterparty)
3. Interest payments on the Class A Notes
4. Interest payments on the Class B Notes (when not deferred)
5. Interest payments on the Class C Notes (when not deferred)
6. Interest payments on the Class D Notes (when not deferred)
7. Capital Repayment Fund
8. Interest payments on the Class B Notes (when deferred)
9. Interest payments on the Class C Notes (when deferred)
10. Interest payments on the Class D Notes (when deferred)
11. Replenishment of the Cash Reserve
12. Interest payments on the Class E Notes
13. Principal payments on the Class E Notes
14. Swap termination payments due to a default or breach of contract by the swap counterparty
15. Interest payments under the Subordinated Start Up Loan
16. Principal repayments under the Subordinated Start Up Loan
17. Cash back to Santander Consumer

Interest payments on the Class B Notes will be deferred from the 4th to the 8th place of the Priority of Payments when on a Payment Date the cumulative outstanding balance of WrittenOff loans represents more than $16.12 \%$ of the outstanding balance of the pool at closing and Class A Notes have not been fully amortised.

Interest payments on the Class C Notes will be deferred from the 5th to the 9th place of the Priority of Payments when on a Payment Date the cumulative outstanding balance of WrittenOff loans represents more than $12.00 \%$ of the outstanding balance of the pool at closing and Class A and B Notes have not been fully amortised.

Interest payments on the Class D Notes will be deferred from the 6th to the 10th place of the Priority of Payments when on a Payment Date the cumulative outstanding balance of WrittenOff loans represents more than $10.30 \%$ of the outstanding balance of the pool at closing and Class A, B and C Notes have not been fully amortised.

In order to hedge the interest rate risk (interest rates applicable to the loans are different to the 3 -month EURIBOR rate payable under the notes), SCF and the Issuer will enter into a swap agreement. The Swap has been structured such that the Issuer will:

1. Pay the equivalent of all interest actually received from the pool of loans;
2. Receive the sum of:
(A) (i) 3 month Euribor payable under the notes; (ii) an excess spread of 275 bps ; and (iii) the weighted average margin of the notes multiplied by:
(i) the daily average outstanding balance of the loans not in arrears or in arrears up to 90 days.
(B) The Administration Fee in case of substitution of the servicer.

## Revolving period and amortisation profile

| Revolving Period: | On each Payment Date during the Revolving Period, and subject to strict eligibility criteria and performance triggers, the Issuer will use all principal collections received from the portfolio of loans to purchase new assets from the Originator. <br> The revolving period will last for a period of two years (until the Payment Date falling on 20/11/2009 inclusive). |
| :---: | :---: |
| Capital Repayment Fund: | On each Payment Date, the Issuer will retain in the Priority of Payments number 7, an amount equal to the difference between <br> (i) The principal outstanding balance under Class A to Class D Notes <br> (ii) The sum of (1) the balance of the Principal Collections Account; and (2) the principal outstanding balance of all Outstanding Loans (defined as all outstanding loans other than Written-off Loans) |
| Available Amortisation Funds: | The Available Amortisation Funds on each Payment Date will be the aggregate of <br> (i) Amounts effectively retained in the Priority of Payments number 7 <br> (ii) The outstanding balance of the Principal Collections Account |
| Distribution of Available Amortisation Funds: | On each Payment Date, the Available Amortisation Funds shall be applied <br> (i) During the Revolving Period, to purchase new loans from the Originator at the nominal value of their outstanding principal balance <br> (ii) The remaining Available Amortisation Funds not used to purchase new loans, shall remain deposited on the Principal Collections Account <br> Once the Revolving Period ends, the Available Amortisation Funds shall be applied to amortise the Notes, on a pass-through basis, following the Amortisation Profile. |
| Amortisation Profile: | On each Payment Date following the end of the Revolving Period, the Available Amortisation Funds will be used to redeem the Class A Notes. <br> Once the Class A Notes have been fully redeemed, Class B Notes will start to amortise until its full redemption, followed by Class C Notes and lastly by Class D Notes. |
| Amortisation of the Class E Notes: | At any Payment Date, the amount designated to amortise the Class E Notes will be the positive difference between the Required Reserve Fund Amount on the previous Payment Date and the Required Reserve Fund Amount on the current Payment Date. |
| Eligibility Criteria: | INDIVIDUAL TESTS <br> On each Payment Date in which the Issuer acquires new assets, the Originator and the Management Company will represent and warrant that all new loans will meet each one of the following criteria: <br> The loans must be originated by SCF according to its usual business procedures. <br> The borrower must be an individual or enterprise resident in Spain. <br> The purpose of the loan must be to acquire a vehicle or general consumer purposes, including house and local refurbishment, leisure and journeys, consumer insurances, electrical appliances, furniture, jewellery, fur trade, art, tailoring and textile, and computers, among others. <br> Each loan must have already paid one installment and not be in arrears. <br> The loan must have a monthly payment frequency for both interest and principal. <br> The loan must not contain clauses which allow for the voluntary deferral of payments, neither interest nor principal. <br> The borrower must not be an employee, manager or administrative staff of Santander Consumer. |

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## Miscellaneous

| Management Company: | Santander de Titulización <br> Website link: http://www.gruposantander.com/titulizacion |
| :--- | :--- |
| Subordinated Start Up Loan Provider: | SCF. |
| Swap Counterparty: | SCF. |
| Listing: | AIAF, Mercado de Renta Fija, Madrid, Spain. |
| Settlement: | Euroclear, Iberclear and Clearstream. |
| Governing Law: | Spanish. |
| Bond Denomination: | €100,000 |
| Business Day Convention: | Actual/360, TARGET and Madrid Business Days. |

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## Average Life Sensitivities

Average life sensitivities under the following assumptions:
(i) all loans are subject to the specific CPR throughout the life of the transaction
(ii) no loan within the initial pool is substituted
(iii) no modifications to the terms of any of the loans of the initial portfolio
(iv) $0.50 \%$ delinquencies recovered within 12 months
(v) $0.35 \%$ defaults
(vi) there is a two year Revolving Period
(vii) the $10 \%$ Clean-up Call is exercised.

Average life, years

| CPR | Class A | Class B | Class C | Class D |
| :--- | :--- | :--- | :--- | :--- |
| $10.0 \%$ | 4.22 | 7.16 | 7.16 | 7.16 |
| $12.0 \%$ | 4.14 | 7.16 | 7.16 | 7.16 |
| $14.0 \%$ | 4.06 | 6.91 | 6.91 | 6.91 |

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## Very Granular Portfolio, with an Average Current Outstanding Balance of $€ 9,127.06$



Source: Santander consumer EFC, S.A.
Note: Figures relate to the provisional pool as of August 9, 2007


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The Weighted Average Seasoning of the Pool is 9.41 Months and the Weighted Average Time to Maturity is $\mathbf{6 3 . 7 2 \text { months }}$


Source: Santander Consumer EFC, S.A.
Note: Figures relate to the provisional pool as of August 9, 2007


[^1]Subject to authorisation by the CNMV. Not for distribution in the US or to US persons.
100\% Fixed Rate Loans with a WA interest rate of $7.98 \%$
By nominal interest rate (\%)


Source Santander Consumer EFC, S.A.
Note: Figures relate to the provisional pool as of August 9, 2007

## The Portfolio is Very Well Diversified Across Regions

By region of guarantee (\% of aggregate current outstanding balance)

Top five concentrations


[^2]Note: Figures relate to the provisional pool as of August 9, 2007


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Distribution by Loan Purpose and by Type of Borrower


By type of borrower
As \% of aggregate current principal balance


Source Santander Consumer EFC, S.A.
Note: Figures relate to the provisional pool as of August 9, 2007
Top 10 borrowers and number of loans per borrower

| Top 10 borrowers |  |  |
| :--- | ---: | ---: |
| No. of borrower | Total number of loans | Outstanding balance (\%) |
| 1 | 14 | $0.09 \%$ |
| 2 | 31 | $0.06 \%$ |
| 3 | 9 | $0.05 \%$ |
| 4 | 8 | $0.05 \%$ |
| 5 | 28 | $0.04 \%$ |
| 6 | 12 | $0.03 \%$ |
| 7 | 5 | $0.03 \%$ |
| 8 | 19 | $0.03 \%$ |
| 9 | 26 | $0.02 \%$ |
| 10 | 17 | $0.02 \%$ |
| Others | 119,927 | $99.59 \%$ |
| Total | 120,096 | $100.00 \%$ |


| No. of loans per <br> borrower | Outstanding balance <br> $(€)$ | Outstanding balance <br> $(\%)$ |
| :--- | ---: | ---: |
| 1 | $1,063,607,290.43$ | $97.04 \%$ |
| 2 | $22,054,668.54$ | $2.01 \%$ |
| 3 | $10,461,567.14$ | $0957 \%$ |
| Total | $1,096,123,526.11$ | $100.00 \%$ |


[^0]:    Source: Santander Consumer EFC, S.A.
    Note: Figures relate to the provisional pool as of August 9, 2007

[^1]:    Source Santander Consumer EFC, S.A.
    Note: Figures relate to the provisional pool as of August 9, 2007

[^2]:    Source Santander Consumer EFC, S.A.

