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## CONFIDENTIAL

Preliminary Terms and Conditions
October 2007

## ALL TERMS AND CONDITIONS SUBJECT TO CNMV APPROVAL NOT FOR DISTRIBUTION IN THE US OR TO US PERSONS

# FTA SANTANDER EMPRESAS 4 EUR [3.586] billion 

Terminology in this document may not coincide with that of the English translation of the Offering Circular. The Spanish Offering Circular, approved by the CNMV, is the only legally binding document for this issue.

| Series | Amount <br> (EUR mm ) | \% of the <br> issue | Credit <br> Enhancement | Expected Ratings <br> (Fitch/S\&P/Moody's) | Spread <br> over <br> 3-month <br> Euribor | Weighted <br> Average <br> Life <br> (years) ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A1 | $[830.2]$ | $[23.45 \%]$ | $[10.45 \%]$ | [AAA/AAA/Aaa] | TBC | $[0.40]$ |
| A2 | $[1,763.6]$ | $[49.82 \%]$ | $[10.45 \%]$ | [AAA/AAA/Aaa | TBC | $[2.18]$ |
| A3 | $[622.3]$ | $[17.58 \%]$ | $[10.45 \%]$ | [AAA/AAA/Aaa | TBC | $[6.31]$ |
| B | $[90.2]$ | $[2.55 \%]$ | $[7.90 \%]$ | $[A A-/ A A / A a 3]$ | TBC | $[9.22]$ |
| C | $[97.4]$ | $[2.75 \%]$ | $[5.15 \%]$ | [A/A/A3] | TBC | $[9.22]$ |
| D | $[79.7]$ | $[2.25 \%]$ | $[2.90 \%]$ | $[B B B / B B B / B a a 3]$ | TBC | $[9.22]$ |
| E | $[56.6]$ | $[1.60 \%]$ | $[1.30 \%]$ | $[B B-/ B B-/ B a 2]$ | TBC | $[9.22]$ |
| Total | $[3,540]$ | $100 \%$ |  |  |  |  |
| F | $[46.0]$ | N.A. | N.A. | [CC/CCC-/C] | TBC | $[7.83]$ |

${ }_{2}^{1}$ In addition to subordination there will be Guaranteed Gross Excess Spread of [0.60]\% through the swap
${ }^{2}$ Assumptions: (i) All loans are subject to a [5]\% CPR; (ii) no loan of the initial pool is substituted during the life of the transaction; (iii) no modifications to the terms of any of the loans within the initial pool; (iv) [0.10]\% delinquencies with a recovery rate of [100]\% [12] months after; (v) the Clean-up Call is exercised; (vii) the Classes A1, A2 and A3 are not amortised on a pro-rata basis

Credit Enhancement figures subject to final Rating Agency confirmation

[^0]
## 1. HIGHLIGHTS AND STRUCTURE DIAGRAM

| Issuer: | FTA Santander Empresas 4 |
| :--- | :--- |
| Originator and Seller: | Banco Santander S.A. ("The Bank"). |
| Borrowers: | Enterprises, SME's and self-employed with legal address in Spain, being <br> customers of the Bank. |
| Listing | AIAF |
| Lead Managers: | SAN, RBS, Deutsche |
| Arranger | Santander de Titulización S.G.F.T., S.A. |
| Rating Agencies | S\&P, Moody's and Fitch <br> Quanuary, April, July and October of each year being such dates the Payment <br> Dates. |
| Interest Payments: | Quarterly in line with net principal redemptions of the Loans. |
| Crincipal Payments: | Guaranteed Interest Rate Accounts, Financial Margin, Reserve Fund, <br> Financial Interest Rate Swap, Notes Subordination. |
| Liquidity Support: | Reserve Fund, swap agreement. |
| Liquidity Facility: | None |
| Account Banks: | Banco Santander S.A. |
| Principal Paying Agent and <br> administrator: | Banco Santander S.A. |
| Single Series Swap |  |
| Counterparty |  |$\quad$ Banco Santander S.A. $\quad$ Santander de Titulización S.G.F.T., S.A. | Subordinated Loan <br> Provider |
| :--- |
| Trustee and Sociedad <br> Gestora |
| Banco Santander S.A. |



## 2. TERM SHEET

Terminology in English in this document may not coincide with that of the English translation of the Offering Circular. The Spanish Offering Circular, approved by the CNMV, is the only legally binding document for this issue.

## UNDERLYING COLLATERAL

| Underlying assets: | Static pool of secured and unsecured loans granted to small and medium-sized enterprises (SMEs), self-employed borrowers and larger companies resident in Spain, originated by Banco Santander, a prime Spanish Bank during its ordinary course of business. |
| :---: | :---: |
| Arrears Data | No loan to be securitised has ever been in arrears for more that 90 days, in addition no loan will be in arrears for more than 30 days at the Issue Date. |
| Summary details of the preliminary Ioan portfolio (as of $25^{\text {th }}$ September 2007): | - Total Amount: EUR [3.853.71] million <br> - Number of Loans: $[18,535]$ loans <br> - Wtd. avg. Seasoning: $[10.36]$ months <br> - Wtd. avg. Interest Rate: $[4.95] \%$ <br> - Wtd. Avg. Maturity $[8.01]$ years <br> - Floating Interest Loans $[91.21] \%$ <br> - Final Maturity July $19^{\text {th }}, 2050$ |
| Delinquent Loans: | Loans in arrears for more than 90 days (excluding the Written-Off Loans). |
| Breakdown by type of collateral: | (i) Loans with mortgage guarantee - [34.69\%] of outstanding balance <br> (ii) Loans with personal guarantee - [65.31\%] of outstanding balance |
| Payment Frequency: | - Monthly $[53.22] \%$ <br> - Quarterly $[39.40] \%$ <br> - Others $[7.38] \%$ |
| Payment Method: | At least 99\% of the Pool of Loans principal and interest payments take place through direct bank debit with Santander |

## Deutsche Bank

The Royal Bank of Scotland Group
Santander

The distribution by type of customer according to the internal classification of the Bank as of September $25^{\text {th }} 2007$ is as follows:

| Debtor | Outstanding Balance <br> (in thousand euros) | Percentage over <br> the Principal | Number of Loans <br> Percentage over total <br> loans |  |
| :--- | ---: | ---: | ---: | ---: |
| Micro companies | $951,063.78$ | $24.68 \%$ | 6,620 | $35.72 \%$ |
| SME's | $740,058.29$ | $19.20 \%$ | 2,011 | $10.85 \%$ |
| Companies | $1,194,272.60$ | $30.99 \%$ | 1,104 | $5.96 \%$ |
| Large companies | $445,991.11$ | $11.57 \%$ | 142 | $0.77 \%$ |
| Sole Propietors | $522,330.40$ | $13.55 \%$ | 8,658 | $46.71 \%$ |
| TOTAL | $\mathbf{3 , 8 5 3 , 7 1 6 . 2 3}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 8 , 5 3 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ |

The following table shows the breakdown of the Loans by their reference indexes:

| LOAN REFERENCE INTEREST RATES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Oustanding Principal |  | Loans |  |
|  | (thousand euros except total, in euros) | \% | $\mathrm{n}^{\circ}$ | \% |
| Euribor 1 year | 2,316,254.44 | 60.10 | 7,452 | 40.21 |
| Euribor 3 months | 660,484.35 | 17.13 | 683 | 3.68 |
| Euribor 6 months | 149,951.26 | 3.89 | 238 | 1.28 |
| Other | 388,288.45 | 10.08 | 2,353 | 12.69 |
| Fixed interest | 338,737.74 | 8.79 | 7,809 | 42.13 |
| Totals: | 3,853,716,235.13 € | 100\% | 18,535 | 100\% |

## CREDIT AND AMORTISATION STRUCTURE

| Reserve Fund: | - The Reserve Fund described below will be funded at the beginning of the transaction through the issuance of a subordinated Class F of Notes . <br> - $\quad$ The Reserve Fund, will have an initial balance of EUR [46 mm] , or [1.30] \% of the initial balance of Class A1 to Class E Notes, which will remain constant the first three years. <br> - Amortisation of the Reserve Fund will only be possible after that time if it reaches: <br> o a [2.60] \% of the outstanding balance of the Class $\mathrm{A} 1, \mathrm{~A} 2, \mathrm{~A} 3, \mathrm{~B}, \mathrm{C}$, D and E Notes. <br> o The required balance of the Reserve Fund in respect of each Payment Date will remain at [2.60]\% and will reduce proportionately until its balance equals EUR [ 35.40 mm ]. <br> o Having reached EUR [ 35.40 mm ] the Reserve Fund will not amortise further until the Notes are redeemed in full. <br> o These funds will be deposited in the collection account initially opened in the Bank and will be subject to the GIC as far as the IRS provider holds at least a A-1/ P-1/F-1 rating. The decrease of the Reserve Fund will also be available to offset any losses incurred on the loans. |
| :---: | :---: |
| Subordinated Loan: | The Originator will grant a Subordinated Loan to the Issuer in order to finance the issuance expenses in the total amount of EUR [876,000]. |


| Collection Account: | The Originator will enter into a GIC with the Bank so that the Bank will guarantee an interest rate equal to the three months Euribor, to all amounts deposited in the Collection Account initially opened in the Bank. <br> In the event that the short term rating of the Bank falls below P-1/ A-1/ F1 rating, the Collection Account will be moved to another institution and consequently it will cease to benefit from the GIC. In this event, the Sociedad Gestora will be obliged to establish the Collection Account with a P-1/ A-1/F1 rating institution under the most favourable terms available. |
| :---: | :---: |
| Swap: | - The Issuer will enter into an Interest Rate Swap with Santander (the IRS provider): <br> - The Issuer will pay an amount calculated by applying a rate equal to the result from dividing <br> o the sum of interest received on the Loans, by <br> o the Notional Principal Balance of the Swap as defined below, all multiplied by the result of dividing 360 by the number of days of the settlement period. <br> - The IRS provider will pay an amount calculated by applying a rate equal to the sum of : <br> 0 the weighted average interest rate of the Class A1, A2, B, C, D and E Notes plus <br> o $[0.60] \%$, to the Notional Principal Balance of Swap. <br> - The Notional Principal Balance of the Swap will be equal to the daily average outstanding balance of the Loans, which are not in arrears for over 90 days. <br> - In the event of a downgrade of the short-term rating of the IRS provider below A-1 (S\&P) or the long-term rating below A (Fitch) or A1 (Moody's), the IRS provider will form: <br> o a cash deposit or a securities deposit in favour of The Issuer for an amount equal to the market value of the Swap, or <br> o will elect for a third entity with a short-term rating equal to or more than A-1 (S\&P) and A long-term rating (Fitch Rating Esp.) and A1 long-term rating (Moody's), to guarantee the fulfilment of its contractual obligations, or <br> o will look for a third entity with a long-term rating equal to or more than A-1 short-term rating (S\&P) and A long-term rating (Fitch) and A1 long-term rating (Moody's), to assume its contractual position and substitute it before terminating the Swap Agreement with the Bank; all of which subject to the terms and conditions which the Gestora and the Rating Agencies deem pertinent for maintaining the ratings assigned to each Class of Notes. Any costs, expenses and taxes incurred from breach in the above obligations shall be payable by the IRS provider. |

Every Payment Date all amounts collected from the Loans will be allocated in accordance with the following Priority of Payments.
(1) Payment of the expenses of FTA Santander Empresas 4 including the fee payable to the Sociedad Gestora ( $0.025 \%$ per annum calculated on the outstanding balance of the Class A1, A2, A3, B, C, D, E and F Notes), any ordinary or extraordinary expenses reimbursable to the Sociedad Gestora;
(2) payments on the Swap;
(3) payments of interest on the Classes A1,A2 and A3 Notes;
(4) payments of interest on the Class B Notes;
(5) payments of interest on the Class C Notes;
(6) payments of interest on the Class D Notes;
(7) payments of interest on the Class E Notes;
(8) provision for an amount equal to the difference between the outstanding balance of the Loans and the outstanding balance of the Class $\mathrm{A} 1, \mathrm{~A} 2$, A3, B, C, D and E Notes. This amounts will be allocated in accordance with the "Paydown Rules" described above;
(9) provision for an amount to be retained in the Reserve Fund equal to its required level;
(10) payments of interest on the Class F Notes;
(11) provision for an amount equal to the difference between the outstanding balance of Reserve Fund and the outstanding balance of the Class F Notes;
(12) payment of the amount due for termination of the swap, as the case may be, in the event of the Bank's default;
(13) payment of the interest and amortisation of the principal due in the Subordinated Loan;
(14) payment to the Class $F$ Notes of a variable amount equal to the difference between its accounting income and expenses.

## 4. COLLATERAL STRATIFICATIONS

## Loan Sizes

The distribution of the Loans in the Provisional Pool by reference to size of outstanding principal balance (both by value and number of the Loans) is set out in TABLE A. This table was prepared on the basis of information as at September $25^{\text {th, }} 2007$.

| TABLE AINITIAL LOAN AMOUNTS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interval (euros) |  | Outstanding Balance |  | Loans |  |
|  |  | (000 euros except | \% | $\mathrm{n}^{\circ}$ | \% |
| From | Up to |  |  |  |  |
| 303.16 | 199,999.99 | 722,029.40 | 16.95 | 14,972 | 80.78 |
| 200,000.00 | 699,999.99 | 876,673.38 | 20.58 | 2,610 | 14.08 |
| 700,000.00 | 1,199,999.99 | 349,962.80 | 8.21 | 389 | 2.09 |
| 1,200,000.00 | 1,699,999.99 | 249,220.91 | 5.85 | 177 | 0.95 |
| 1,700,000.00 | 2,199,999.99 | 203,896.35 | 4.78 | 105 | 0.56 |
| 2,200,000.00 | 2,699,999.99 | 106,750.85 | 2.50 | 44 | 0.23 |
| 2,700,000.00 | 3,199,999.99 | 158,186.32 | 3.71 | 53 | 0.28 |
| 3,200,000.00 | 3,699,999.99 | 95,924.68 | 2.25 | 28 | 0.15 |
| 3,700,000.00 | 4,199,999.99 | 55,100.00 | 1.29 | 14 | 0.07 |
| 4,200,000.00 | 4,699,999.99 | 48,551.88 | 1.14 | 11 | 0.05 |
| 4,700,000.00 | 5,199,999.99 | 64,945.60 | 1.52 | 13 | 0.07 |
| 5,200,000.00 | 5,699,999.99 | 48,302.93 | 1.13 | 9 | 0.04 |
| 5,700,000.00 | 6,199,999.99 | 89,881.56 | 2.11 | 15 | 0.08 |
| 6,200,000.00 | 6,699,999.99 | 38,697.85 | 0.90 | 6 | 0.03 |
| 6,700,000.00 | 7,199,999.99 | 48,797.23 | 1.14 | 7 | 0.03 |
| 7,200,000.00 | 7,699,999.99 | 37,440.00 | 0.87 | 5 | 0.02 |
| 7,700,000.00 | 8,199,999.99 | 63,839.65 | 1.49 | 8 | 0.04 |
| 8,200,000.00 | 8,699,999.99 | 25,251.49 | 0.59 | 3 | 0.01 |
| 8,700,000.00 | 9,199,999.99 | 36,000.00 | 0.84 | 4 | 0.02 |
| 9,200,000.00 | 9,699,999.99 | 18,863.94 | 0.44 | 2 | 0.01 |
| 9,700,000.00 | 10,199,999.99 | 89,666.23 | 2.10 | 9 | 0.04 |
| 10,200,000.00 | 10,699,999.99 | 21,000.00 | 0.49 | 2 | 0.01 |
| 10,700,000.00 | 11,199,999.99 | 21,902.56 | 0.51 | 2 | 0.01 |
| 11,200,000.00 | 11,699,999.99 | 11,217.15 | 0.26 | 1 | 0.00 |
| 11,700,000.00 | 12,199,999.99 | 23,800.00 | 0.55 | 2 | 0.01 |
| 12,200,000.00 | 12,699,999.99 | 12,500.00 | 0.29 | 1 | 0.00 |
| 12,700,000.00 | 13,199,999.99 | 25,843.00 | 0.60 | 2 | 0.01 |
| 13,200,000.00 | 13,699,999.99 | 27,130.47 | 0.63 | 2 | 0.01 |
| 13,700,000.00 | 14,199,999.99 | 14,000.00 | 0.32 | 1 | 0.00 |
| 14,200,000.00 | 14,699,999.99 | 57,997.28 | 1.36 | 4 | 0.02 |
| 14,700,000.00 | 15,199,999.99 | 88,837.06 | 2.08 | 6 | 0.03 |
| 15,200,000.00 | 15,699,999.99 | 30,462.19 | 0.71 | 2 | 0.01 |
| 15,700,000.00 | 16,199,999.99 | 16,000.00 | 0.37 | 1 | 0.00 |
| 16,200,000.00 | 16,699,999.99 | 32,727.83 | 0.76 | 2 | 0.01 |
| 16,700,000.00 | 17,199,999.99 | 67,778.00 | 1.59 | 4 | 0.02 |
| 17,200,000.00 | 17,699,999.99 | 0,00 | 0.00 | 0 | 0.00 |
| 17,700,000.00 | 18,199,999.99 | 35,802.67 | 0.84 | 2 | 0.01 |
| 18,200,000.00 | 18,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 18,700,000.00 | 19,199,999.99 | 19,163.00 | 0.44 | 1 | 0.00 |
| 19,200,000.00 | 19,699,999.99 | 19,365.00 | 0.45 | 1 | 0.00 |
| 19,700,000.00 | 20,199,999.99 | 40,000.00 | 0.93 | 2 | 0.01 |
| 20,200,000.00 | 20,699,999.99 | 20,650.00 | 0.48 | 1 | 0.00 |
| 20,700,000.00 | 21,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 21,200,000.00 | 21,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 21,700,000.00 | 22,199,999.99 | 21,700.00 | 0.50 | 1 | 0.00 |
| 22,200,000.00 | 22,699,999.99 | 22,500.00 | 0.52 | 1 | 0.00 |
| 22,700,000.00 | 23,199,999.99 | 46,000.00 | 1.08 | 2 | 0.01 |
| 23,200,000.00 | 23,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 23,700,000.00 | 24,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 24,200,000.00 | 24,699,999.99 | 24,616.58 | 0.57 | 1 | 0.00 |
| 24,700,000.00 | 25,199,999.99 | 25,000.00 | 0.58 | 1 | 0.00 |
| 25,200,000.00 | 25,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 25,700,000.00 | 26,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 26,200,000.00 | 26,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 26,700,000.00 | 27,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 27,200,000.00 | 27,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 27,700,000.00 | 28,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 28,200,000.00 | 28,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 28,700,000.00 | 29,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 29,200,000.00 | 29,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 29,700,000.00 | 30,199,999.99 | 30,000.00 | 0.70 | 1 | 0.00 |
| 30,200,000.00 | 30,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 30,700,000.00 | 31,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 31,200,000.00 | 31,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 31,700,000.00 | 32,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 32,200,000.00 | 32,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 32,700,000.00 | 33,199,999.99 | 0.00 | 0.00 | 0 | 0.00 |
| 33,200,000.00 | 33,699,999.99 | 0.00 | 0.00 | 0 | 0.00 |

The average principal balance of the Loans as at September $27^{\text {th }}$, 2007 was euros $229,769.89$

## Loan Interest Rates

The distribution of the Loans in the Provisional Pool by reference to actual applicable interest rate (both by value and number of the Loans) is set out in TABLE B. This table was prepared on the basis of information as at 31st July, 2007.

| TABLE BCURRENT INTEREST RATES ON LOANS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interval |  | Outstanding Balance |  | Loans |  |
| (\%) |  | (thousand euros except total, in euros) | \% | $\mathrm{n}^{\circ}$ | \% |
| From | Up to |  |  |  |  |
| 1.04 | 1.99 | 801.85 | 0,02 | 20 | 0.10 |
| 2 | 2.49 | 1,020.09 | 0,02 | 85 | 0.45 |
| 2.5 | 2.99 | 11,738.65 | 0,3 | 40 | 0.21 |
| 3 | 3.49 | 858.18 | 0,02 | 23 | 0.12 |
| 3.5 | 3.99 | 16,486.59 | 0,42 | 104 | 0.56 |
| 4 | 4.49 | 444,248.91 | 11,52 | 1259 | 6.78 |
| 4.5 | 4.99 | 2,035,820.60 | 52,82 | 5818 | 31.38 |
| 5 | 5.49 | 990,528.38 | 25,7 | 3076 | 16.59 |
| 5.5 | 5.99 | 191,493.00 | 4,96 | 1046 | 5.64 |
| 6 | 6.49 | 44,731.90 | 1,16 | 788 | 4.25 |
| 6.5 | 6.99 | 30,827.47 | 0,79 | 941 | 5.07 |
| 7 | 7.49 | 21,414.90 | 0,55 | 863 | 4.65 |
| 7.5 | 7.99 | 22,094.83 | 0,57 | 1375 | 7.41 |
| 8 | 8.49 | 15,064.73 | 0,39 | 1078 | 5.81 |
| 8.5 | 8.99 | 12,500.73 | 0,32 | 1022 | 5.51 |
| 9 | 9.49 | 7,613.63 | 0,19 | 482 | 2.60 |
| 9.5 | 9.99 | 6,208.75 | 0,16 | 474 | 2.55 |
| 10 | 18 | 262.94 | 0,00 | 41 | 0.22 |
| Totals: |  | 3,853,716,235.13 € | 100.00\% | 18,535 | 100.00\% |


| Maximun Interests Rate | $18 \%$ |
| :--- | :--- |
| Average weighted Interest Rate: | $4.95 \%$ |
| Minimum Interest Rate: | $1.04 \%$ |

## Origination Date

The distribution of the Loans in the Provisional Pool (both by value and number of the Loans) by reference to their dates of origination is set out in TABLE C. This table was prepared on the basis of information as at September $27^{\text {th }}, 2007$.

The Royal Bank of Scotland Group

| TABLE C <br> LOAN ORIGINATION DATE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interval |  | Outstanding Balance |  | Loans |  |
|  |  | (000 euros except total, in euros) | \% | $\mathrm{n}^{\circ}$ | \% |
| From | Up to |  |  |  |  |
| 06/28/1996 | 12/31/1998 | 4,572.66 | 0.11 | 24 | 0.12 |
| 01/01/1999 | 06/30/1999 | 985.56 | 0.02 | 6 | 0.03 |
| 07/01/1999 | 12/31/1999 | 310.61 | 0.00 | 4 | 0.02 |
| 01/01/2000 | 06/30/2000 | 1,695.69 | 0.04 | 11 | 0.05 |
| 07/01/2000 | 12/31/2000 | 319.41 | 0.00 | 6 | 0.03 |
| 01/01/2001 | 06/30/2001 | 2,399.60 | 0.06 | 19 | 0.10 |
| 07/01/2001 | 12/31/2001 | 3,367.24 | 0.08 | 12 | 0.06 |
| 01/01/2002 | 06/30/2002 | 4,090.83 | 0.10 | 13 | 0.07 |
| 07/01/2002 | 12/31/2002 | 4,122.30 | 0.10 | 34 | 0.18 |
| 01/01/2003 | 06/30/2003 | 6,410.07 | 0.16 | 69 | 0.37 |
| 07/01/2003 | 12/31/2003 | 20,946.82 | 0.54 | 106 | 0.57 |
| 01/01/2004 | 06/30/2004 | 27,078.32 | 0.70 | 120 | 0.64 |
| 07/01/2004 | 12/31/2004 | 35,018.29 | 0.90 | 167 | 0.90 |
| 01/01/2005 | 06/30/2005 | 112,214.81 | 2.91 | 218 | 1.17 |
| 07/01/2005 | 12/31/2005 | 87,068.88 | 2.25 | 221 | 1.19 |
| 01/01/2006 | 06/30/2006 | 319,555.67 | 8.29 | 1,983 | 10.69 |
| 07/01/2006 | 12/31/2006 | 1,172,548.41 | 30.42 | 5,535 | 29.86 |
| 01/01/2007 | 06/29/2007 | 2,051,010.97 | 53.22 | 9,987 | 53.88 |
|  | Totals: | 3,853,716,235.13 € | 100\% | 18,535 | 100\% |


| Maximum formalization date: | $06 / 29 / 2007$ |
| :--- | :--- |
| Average formalization date: | $11 / 14 / 2006$ |
| Minimum formalization date: | $06 / 28 / 1996$ |

## Maturity of Loans

The distribution of the Loans in the Provisional Pool by maturity (both by value and number of the Loans) is set out in TABLE D. This table was prepared on the basis of information as at September $27^{\text {th }}, 2007$.

| TABLE D LOAN MATURIRY DATES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interval |  | Outstanding Balance |  | Loans |  |
| From |  | (thousand euros except total, in euros) | \% | $\mathrm{n}^{\circ}$ | \% |
| 11/02/2007 | 12/31/2007 | 70,957.37 | 1.84 | 248 | 1.33 |
| 01/01/2008 | 06/30/2008 | 306,667.94 | 7.95 | 798 | 4.3 |
| 07/01/2008 | 12/31/2008 | 193,458.89 | 5.02 | 486 | 2.62 |
| 01/01/2009 | 06/30/2009 | 245,362.56 | 6.36 | 928 | 5 |
| 07/01/2009 | 12/31/2009 | 155,794.06 | 4.04 | 950 | 5.12 |
| 01/01/2010 | 06/30/2010 | 296,773.56 | 7.7 | 1,785 | 9.63 |
| 07/01/2010 | 12/31/2010 | 50,858.51 | 1.31 | 432 | 2.33 |
| 01/01/2011 | 06/30/2011 | 140,032.42 | 3.63 | 1,176 | 6.34 |
| 07/01/2011 | 12/31/2011 | 242,523.65 | 6.29 | 2,108 | 11.37 |
| 01/01/2012 | 06/30/2012 | 377,253.59 | 9.78 | 3,771 | 20.34 |
| 07/01/2012 | 12/31/2012 | 23,938.27 | 0.62 | 188 | 1.01 |
| 01/01/2013 | 06/30/2013 | 104,818.58 | 2.71 | 337 | 1.81 |
| 07/01/2013 | 12/31/2013 | 97,586.22 | 2.53 | 236 | 1.27 |
| 01/01/2014 | 06/30/2014 | 215,651.70 | 5.59 | 840 | 4.53 |
| 07/01/2014 | 12/31/2014 | 63,973.53 | 1.66 | 313 | 1.68 |
| 01/01/2015 | 06/30/2015 | 38,597.54 | 1 | 285 | 1.53 |
| 07/01/2015 | 12/31/2015 | 1,851.13 | 0.04 | 14 | 0.07 |
| 01/01/2016 | 06/30/2016 | 14,710.34 | 0.38 | 50 | 0.26 |
| 07/01/2016 | 12/31/2016 | 67,158.74 | 1.74 | 162 | 0.87 |
| 01/01/2017 | 06/30/2017 | 172,622.20 | 4.47 | 237 | 1.27 |
| 07/01/2017 | 12/31/2017 | 21,624.24 | 0.56 | 25 | 0.13 |
| 01/01/2018 | 06/30/2018 | 22,074.67 | 0.57 | 59 | 0.31 |
| 07/01/2018 | 12/31/2018 | 49,394.64 | 1.28 | 105 | 0.56 |
| 01/01/2019 | 06/30/2019 | 63,121.44 | 1.63 | 144 | 0.77 |
| 07/01/2019 | 12/31/2019 | 8,000.82 | 0.2 | 15 | 0.08 |
| 01/01/2020 | 06/30/2020 | 3,523.92 | 0.09 | 14 | 0.07 |
| 07/01/2020 | 12/31/2020 | 5,249.03 | 0.13 | 19 | 0.1 |
| 01/01/2021 | 06/30/2021 | 34,242.49 | 0.88 | 69 | 0.37 |
| 07/01/2021 | 12/31/2021 | 93,190.26 | 2.41 | 222 | 1.19 |
| 01/01/2022 | 06/30/2022 | 144,160.44 | 3.74 | 310 | 1.67 |
| 07/01/2022 | 12/31/2022 | 1,292.59 | 0.03 | 8 | 0.04 |
| 01/01/2023 | 06/30/2023 | 5,244.40 | 0.13 | 9 | 0.04 |


| 07/01/2023 | 12/31/2023 |
| :---: | :---: |
| 01/01/2024 | 06/30/2024 |
| 07/01/2024 | 12/31/2024 |
| 01/01/2025 | 06/30/2025 |
| 07/01/2025 | 12/31/2025 |
| 01/01/2026 | 06/30/2026 |
| 07/01/2026 | 12/31/2026 |
| 01/01/2027 | 06/30/2027 |
| 07/01/2027 | 12/31/2027 |
| 01/01/2028 | 06/30/2028 |
| 07/01/2028 | 12/31/2028 |
| 01/01/2029 | 06/30/2029 |
| 07/01/2029 | 12/31/2029 |
| 01/01/2030 | 06/30/2030 |
| 07/01/2030 | 12/31/2030 |
| 01/01/2031 | 06/30/2031 |
| 07/01/2031 | 12/31/2031 |
| 01/01/2032 | 06/30/2032 |
| 07/01/2032 | 12/31/2032 |
| 01/01/2033 | 06/30/2033 |
| 07/01/2033 | 12/31/2033 |
| 01/01/2034 | 06/30/2034 |
| 07/01/2034 | 12/31/2034 |
| 01/01/2035 | 06/30/2035 |
| 07/01/2035 | 12/31/2035 |
| 01/01/2036 | 06/30/2036 |
| 07/01/2036 | 12/31/2036 |
| 01/01/2037 | 06/30/2037 |
| 07/01/2037 | 12/31/2037 |
| 01/01/2038 | 06/30/2038 |
| 07/01/2038 | 12/31/2038 |
| 01/01/2039 | 06/30/2039 |
| 07/01/2039 | 12/31/2039 |
| 01/01/2040 | 06/30/2040 |
| 07/01/2040 | 12/31/2040 |
| 01/01/2041 | 06/30/2041 |
| 07/01/2041 | 12/31/2041 |
| 01/01/2042 | 06/30/2042 |
| 07/01/2042 | 12/31/2042 |
| 01/01/2043 | 06/30/2043 |
| 07/01/2043 | 12/31/2043 |
| 01/01/2044 | 06/30/2044 |
| 07/01/2044 | 12/31/2044 |
| 01/01/2045 | 06/30/2045 |
| 07/01/2045 | 12/31/2045 |
| 01/01/2046 | 06/18/2047 |

3,149.15

19,873.65 19,873.65 $\begin{array}{ll}10.345 .20 & 0.51\end{array}$ $10,345.20 \quad 0.51$ $1,320.40 \quad 0.26$ $\begin{array}{ll}\text { 22,076.15 } & 0.57\end{array}$ $\begin{array}{ll}11,534.35 & 0.29\end{array}$ 11,534.35 $30,971.07$
$39,776.12$ $\begin{array}{lr}3,76.12 & 1.03 \\ 1,296.73 & 0.03\end{array}$ $\begin{array}{ll}1,296.73 & 0.03 \\ 1,605.21 & 0.04\end{array}$ 8,314.69 $\quad 0.21$ 1,804.42
1,804.42
$\begin{array}{ll}1,651.74 & 0.04 \\ 4,650\end{array}$
4,905.63 0.12
2,110.46
10,827.87
$\begin{array}{ll}10,827.87 & 0.28\end{array}$
19,407.77


0.07 0.1
0.05 0.05
0.1 0.29 0.29
0.7
0.87
0.03 20
54

2,420.45
0.56
0.06
$12,120.14$
$4,667.49$
0.06
0.31
$8,946.45 \quad 0.12$
$\begin{array}{ll}12,216.20 & 0.23 \\ 0.31\end{array}$
6,748.18
0.17

8,351.60

| $12,216.20$ | 0.31 | 57 |
| ---: | ---: | ---: |
| $6,748.18$ | 0.17 | 36 |
| $8,351.60$ | 0.21 | 40 |
| $28,434.37$ | 0.73 | 143 |
| $52,107.99$ | 1.35 | 231 |

## GEOGRAPHICAL DISTRIBUTION

The distribution of the Loans in the Provisional Pool by Autonomous Regions (both by value and number of the Loans) is set out in TABLE F. This table was prepared on the basis of information as at September $27^{\text {th }}, 2007$.

| TABLE FOUTSTANDING PRINCIPAL OF THE LOANS BROKEN DOWN BY REGION |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Autonomous Community | Outstanding Principal |  | Loans |  |
|  | (thousand euros except total, in euros) | \% | $\mathrm{n}^{\circ}$ | \% |
| 01 Andalucía | 566,349.69 | 14.69 | 2,653 | 14.31 |
| 02 Aragón | 121,049.02 | 3.14 | 814 | 4.39 |
| 03 Asturias | 32,284.95 | 0.83 | 327 | 1.76 |
| 04 Baleares | 74,310.49 | 1.92 | 397 | 2.14 |
| 05 Canarias | 296,814.63 | 7.70 | 1,628 | 8.78 |
| 06 Cantabria | 50,009.25 | 1.29 | 476 | 2.56 |
| 07 Castilla-La mancha | 135,862.28 | 3.52 | 889 | 4.79 |
| 08 Castilla-León | 192,977.99 | 5.01 | 1,257 | 6.78 |
| 09 Cataluña | 595,767.11 | 15.45 | 2,867 | 15.46 |
| 10 Ceuta | 199.85 | 0.04 | 9 | 0.04 |
| 11 Extremadura | 70,187.06 | 1.82 | 357 | 1.92 |
| 12 Galicia | 85,259.87 | 2.21 | 691 | 3.72 |
| 13 La Rioja | 30,452.13 | 0.79 | 179 | 0.96 |
| 14 Madrid | 803,167.26 | 20.84 | 2,494 | 13.45 |
| 15 Melilla | 1,494.49 | 0.03 | 26 | 0.14 |
| 16 Murcia | 133,947.43 | 3.47 | 558 | 3.01 |
| 17 Navarra | 40,062.19 | 1.03 | 218 | 1.17 |
| 18 País Vasco | 247,345.11 | 6.41 | 852 | 4.59 |
| 19 Valencia | 376,175.37 | 9.76 | 1,843 | 9.94 |
| Totales: | 3,853,716,235.13€ | 100\% | 18,535 | 100\% |

Industry Group distribution

| TABLE G <br> INDUSTRY GROUP DISTRIBUTIONOF THE LOANS IN THE PROVISIONAL POOL |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Industry Sector <br> (Codes CNAE) | Oustanding Princip | ance |  | Loans |
|  | (thousand euros except total, in euros | \% | $\mathrm{n}^{0}$ | \% |
| Other | 128,719,007.42 | 3.34 | 1,909 | 10.29 |
| Agriculture, stockbreeding and hunting | 110,172,551.38 | 2.85 | 1,099 | 5.92 |
| Foresty | 2,063,746.37 | 0.05 | 29 | 0.15 |
| Fishing | 5,521,096.16 | 0.14 | 43 | 0.23 |
| Anthracete, coal, lignite and pear Extraction and aglomeration | 7,211,801.29 | 0.18 | 5 | 0.02 |
| Natural gas and petroleum extraction | 982,367.90 | 0.02 | 7 | 0.03 |
| Metalic minerals extraction | 700,000.00 | 0.01 | 1 | 0 |
| Non metalic-energy miinerals extraction | 26,689,280.45 | 0.69 | 99 | 0.53 |
| Food and beverage Industry | 145,634,066.37 | 3.77 | 424 | 2.28 |
| Tobacco Industry | 177,764.00 | 0.00 | 7 | 0.03 |
| Textile Industry | 14,237,740.36 | 0.36 | 121 | 0.65 |
| Tailoring and fur industry | 5,768,394.02 | 0.14 | 68 | 0.36 |
| Preparation, tanning and finishing of Eláter; manufacturing of articles | 4,795,305.54 | 0.12 | 64 | 0.34 |
| Timber Industry | 16,687,395.04 | 0.43 | 163 | 0.87 |
| Paper Industry | 14,887,271.26 | 0.38 | 48 | 0.25 |
| Printing and Picture reproduction | 17,199,798.82 | 0.44 | 148 | 0.79 |
| Oil and Fuel Industry | 107,815.38 | 0.00 | 1 | 0 |
| Chemical Industry | 42,869,582.93 | 1.11 | 31 | 0.7 |
| Rubber manufacturing | 27,039,739.51 | 0.70 | 118 | 0.63 |
| Other non mineral products manufacturing | 69,709,504.10 | 1.80 | 163 | 0.87 |
| Metallurgy | 60,294,866.36 | 1.56 | 111 | 0.59 |
| Metallic products manufacturing, except machinery and equipment | 50,221,000.40 | 1.30 | 310 | 1.67 |
| Construction of machinery and equipment | 45,763,696.39 | 1.18 | 172 | 0.92 |
| Office and compute machinery manufacturing | 1,209,759.80 | 0.03 | 18 | 0.09 |
| Equipment and electric material manufacturing | 29,773,946.62 | 0.77 | 85 | 0.45 |
| Electronic material manufacturing | 5,282,782.18 | 0.13 | 24 | 0.12 |
| Medical equipment manufacturing | 6,870,184.46 | 0.17 | 26 | 0.14 |
| Manufacture of motor vehicles, trailers and semi-trailers | 6,131,188.66 | 0.15 | 34 | 0.18 |
| Other transport material manufacturing | 1,087,683.37 | 0.02 | 13 | 0.07 |
| Manufacture of furniture; other manufacturing industries. | 25,456,304.79 | 0.66 | 197 | 1.06 |
| Recycling | 2,500,259.45 | 0.06 | 12 | 0.06 |
| Production and istribution of electricity; gas, vapour | 76,334,859.01 | 1.98 | 66 | 0.35 |
| Harnessing, distribution and purification of water | 5,327,943.21 | 0.13 | 9 | 0.04 |
| Construction | 373,707,380.80 | 9.69 | 1,981 | 10.68 |
| Sale, maintenance and reparation of vehicles | 66,804,719.75 | 1.73 | 415 | 2.23 |

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Retail trade
Tourism
Surface transport and pulmbings
Sea transport, coastal shipping and along navegation channels
Air and space transport
Actibities attached to transport; agency activities
Post and Telecommunications
Brokerage, exept insurante and social security
Insurance and plans of pensions, except social security
Financial brokering, except insurance policies and pension plans
Real Estate office
Machinery renting without workers
Computing
Research and development
Other management activities
Education
Health and vetrinary actibities, social services
Public clearing activities
Associative activities
Recreational, cultural and sport activities
Various personal services activities
Household service

Totals:
3,853,716,235,13€

| Nantander |  |  |
| ---: | ---: | ---: |
|  |  |  |
| 5.14 | 1,234 | 6.65 |
| 4.09 | 2,158 | 11.64 |
| 3.77 | 1,475 | 7.95 |
| 1.96 | 974 | 5.25 |
| 0.02 | 8 | 0.04 |
| 0.11 | 7 | 0.03 |
| 0.94 | 286 | 1.54 |
| 0.13 | 44 | 0.23 |
| 1.76 | 14 | 0.07 |
| 0.00 | 1 | 0 |
| 0.70 | 90 | 0.48 |
| 33.59 | 1,538 | 8.29 |
| 0.27 | 115 | 0.62 |
| 0.31 | 107 | 0.57 |
| 0.00 | 2 | 0.01 |
| 6.76 | 1,110 | 5.98 |
| 0.16 | 108 | 0.58 |
| 1.41 | 432 | 2.33 |
| 0.11 | 24 | 0.12 |
| 0.78 | 111 | 0.59 |
| 0.93 | 241 | 1.3 |
| 0.65 | 324 | 1.74 |
| 0.00 | 11 | 0.05 |
| $100 \%$ | 18,535 | $100 \%$ |

## 20 LARGEST BORROWERS

The following table shows the twenty (20) largest borrowers.

| TABLE H 20 LARGEST DEBTORS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debtors | Oustanding Balance | \% | Maturity Date | Autonomous Region | Type of loan | Activity |
| Debtor 1 | 42,500,000.00 | 1.10 | 04/17/2012 | Valencia | Personal | Building |
| Debtor 2 | 40,000,000.00 | 1.04 | 06/15/2011 | Madrid | Personal | Credit Activities |
| Debtor 3 | 37,500,000.00 | 0.97 | 06/27/2017 | Catalonia | Personal | Real Estate Assets Lease |
| Debtor 4 | 37,308,930.00 | 0.97 | 11/29/2009 | Basque Country | Mortgage | Real Estate activities |
| Debtor 5 | 27,810,279.39 | 0.72 | 12/26/2011 | Basque Country | Personal | Credit Activities |
| Debtor 6 | 27,111,312.00 | 0.70 | 12/04/2009 | Madrid | Personal | Real Estate activities |
| Debtor 7 | 25,000,000.00 | 0.65 | 02/24/2011 | Canarias | Personal | Real Estate activities |
| Debtor 8 | 25,000,000.00 | 0.65 | 03/30/2008 | Madrid | Personal | Metallurgy |
| Debtor 9 | 24,616,587.00 | 0.64 | 04/10/2008 | Madrid | Personal | Real Estate activities |
| Debtor 10 | 23,000,000.00 | 0.60 | 02/12/2009 | Andalucía | Personal | Real Estate activities |
| Debtor 11 | 23,000,000.00 | 0.60 | 12/14/2008 | Madrid | Mortgage | Real Estate activities |
| Debtor 12 | 22,824,499.49 | 0.59 | 06/28/2010 | Madrid | Personal | Real Estate activities |
| Debtor 13 | 21,700,000.00 | 0.56 | 08/18/2008 | Madrid | Mortgage | Real Estate activities |
| Debtor 14 | 20,453,845.32 | 0.53 | 12/01/2008 | Madrid | Personal | Credit Activities |
| Debtor 15 | 19,365,000.00 | 0.50 | 10/28/2013 | Madrid | Personal | Real Estate activities |
| Debtor 16 | 19,000,000.00 | 0.49 | 03/14/2011 | Madrid | Personal | Credit Activities |
| Debtor 17 | 18,000,000.00 | 0.47 | 05/19/2008 | Madrid | Personal | Credit Activities |
| Debtor 18 | 17,000,000.00 | 0.44 | 03/20/2010 | Catalonia | Personal | Real Estate activities |
| Debtor 19 | 17,000,000.00 | 0.44 | 06/26/2010 | Aragón | Personal | Real Estate activities |
| Debtor 20 | 16,800,000.00 | 0.44 | 02/15/2010 | Canarias | Mortgage | Real Estate activities |
| Others | 3,348,725,781.93 | 86.90 |  |  |  |  |
| TOTAL | 3,853,716,235.13 € | 100.00\% |  |  |  |  |

The Royal Bank of Scotland Group

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